

Van Eaton & Romero

A **LATTER & BLUM** COMPANY



The Acadiana Residential Real Estate Market

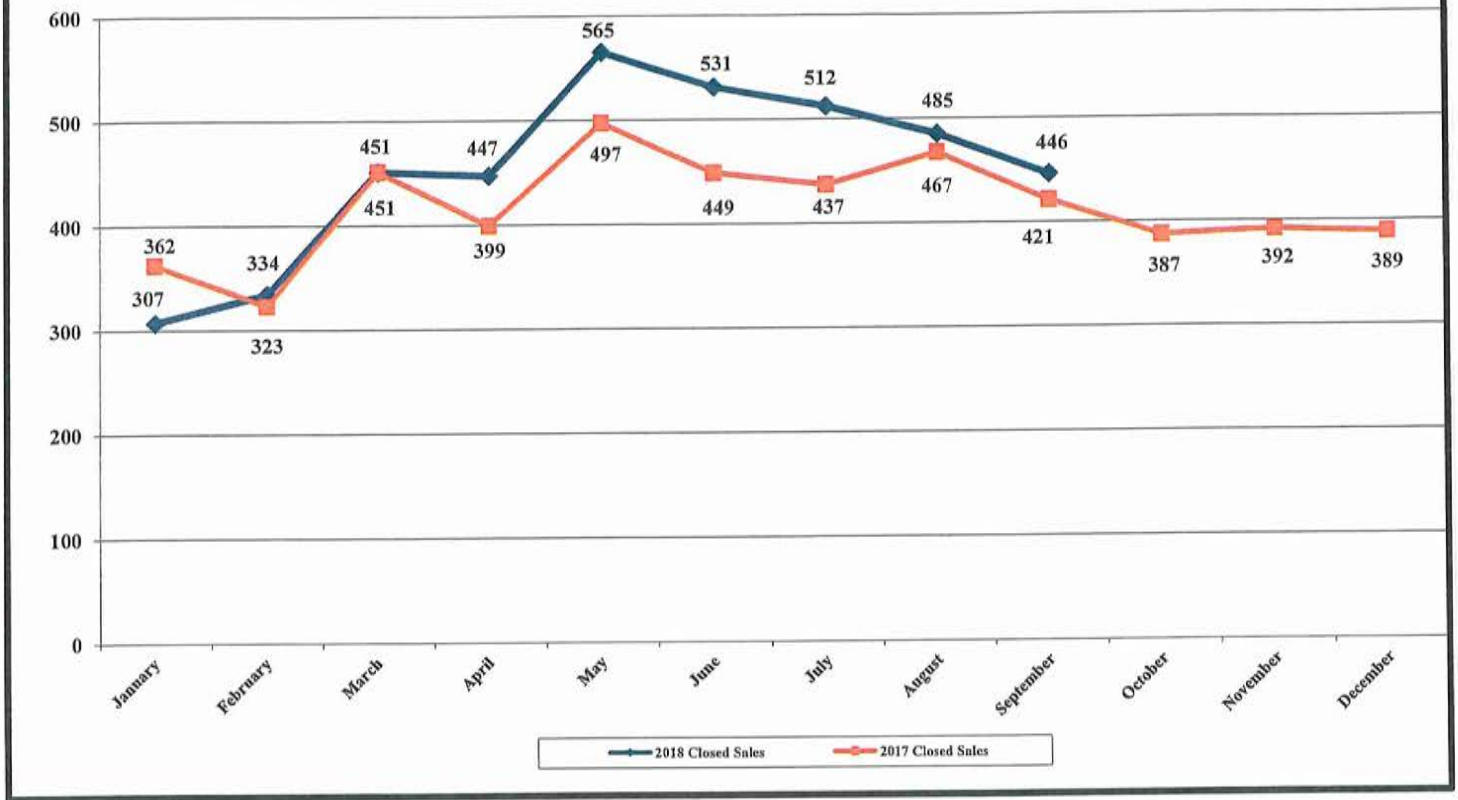
January – September 2018

Powered By:



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Closed Residential Sales Reported to MLS
 All "GEO" Areas/Parishes
 January - September 2018 vs 2017



ALL "GEO" AREAS/PARISHES
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

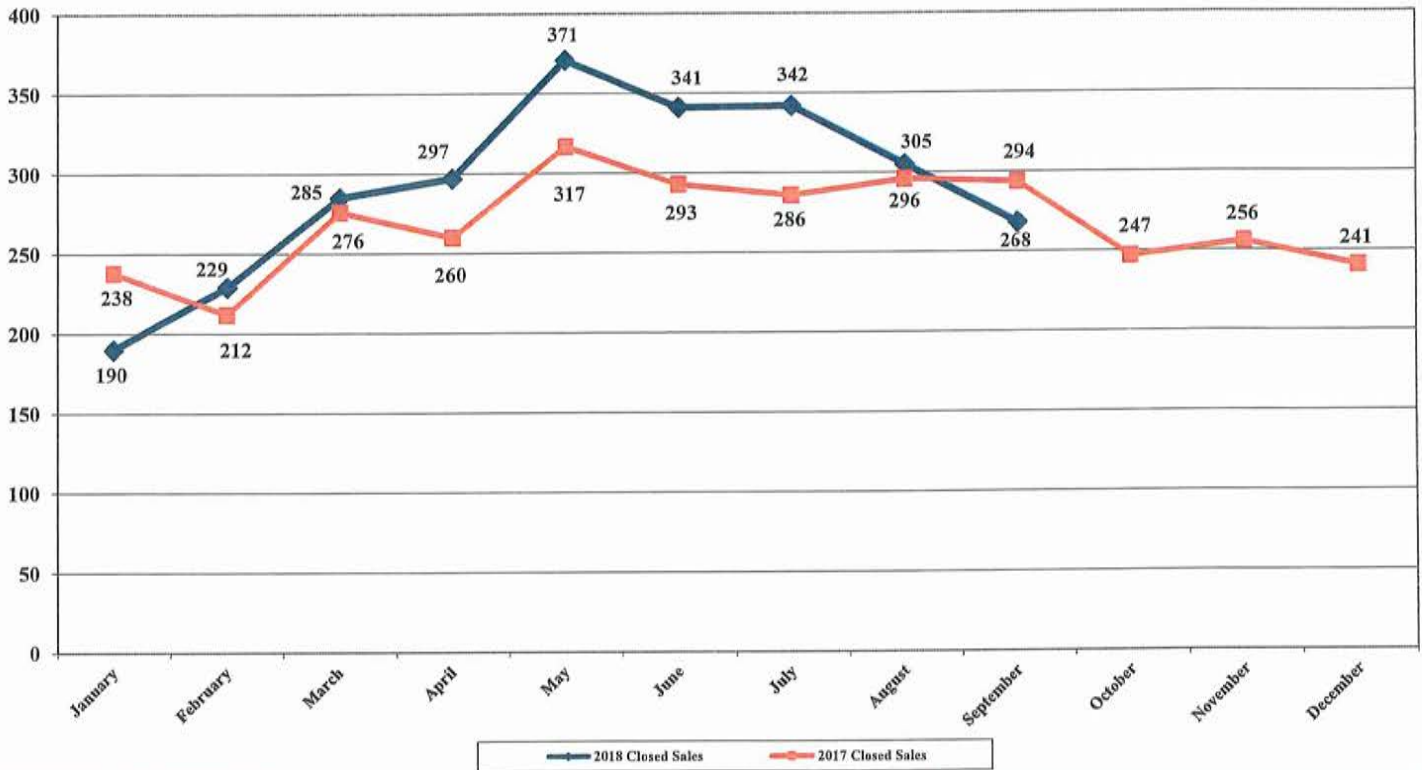
Sept. '18: 178 Number of Closed Home Sales Reported to MLS, September 2018: 446
 Sept. '17: 127 Number of Closed Home Sales Reported to MLS, September 2017: 421
 (% chg: +40.16%) (% change for September: +05.94%)
 (% change from August 2018: -08.25%)

'18: 1,450 Cumulative total, January – September 2018: 4,078
 '17: 1,334 Cumulative total, January – September 2017: 3,806
 (% chg: +08.70%) (% cumulative change: +07.15%)

Average Days on Market, January - September 2018: 92
 Average Days on Market, January - September 2017: 82
 (Change for January - September: +10 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	907	1,018	1,124	1,242	1,208	1,259
	+59.87%	+42.44%	+29.00%	+16.75%	+20.03%	+15.17%

Closed Residential Sales Reported to MLS
Lafayette Parish Only
 January - September 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside Lafayette Parish)

<u>New Const.</u>	<u>Re-sales</u>
9/18: 51	217
9/17: 67	227
-23.88%	-04.41%

Number of Closed Home Sales Reported to MLS, September: 2018: 268
Number of Closed Home Sales Reported to MLS, September: 2017: 294
 (% change for September: -08.84%)
 (% change from August 2018: -12.13%)

<u>New Const.</u>	<u>Re-sales</u>
'18: 608	2,020
'17: 607	1,865
+00.16%	+08.31%

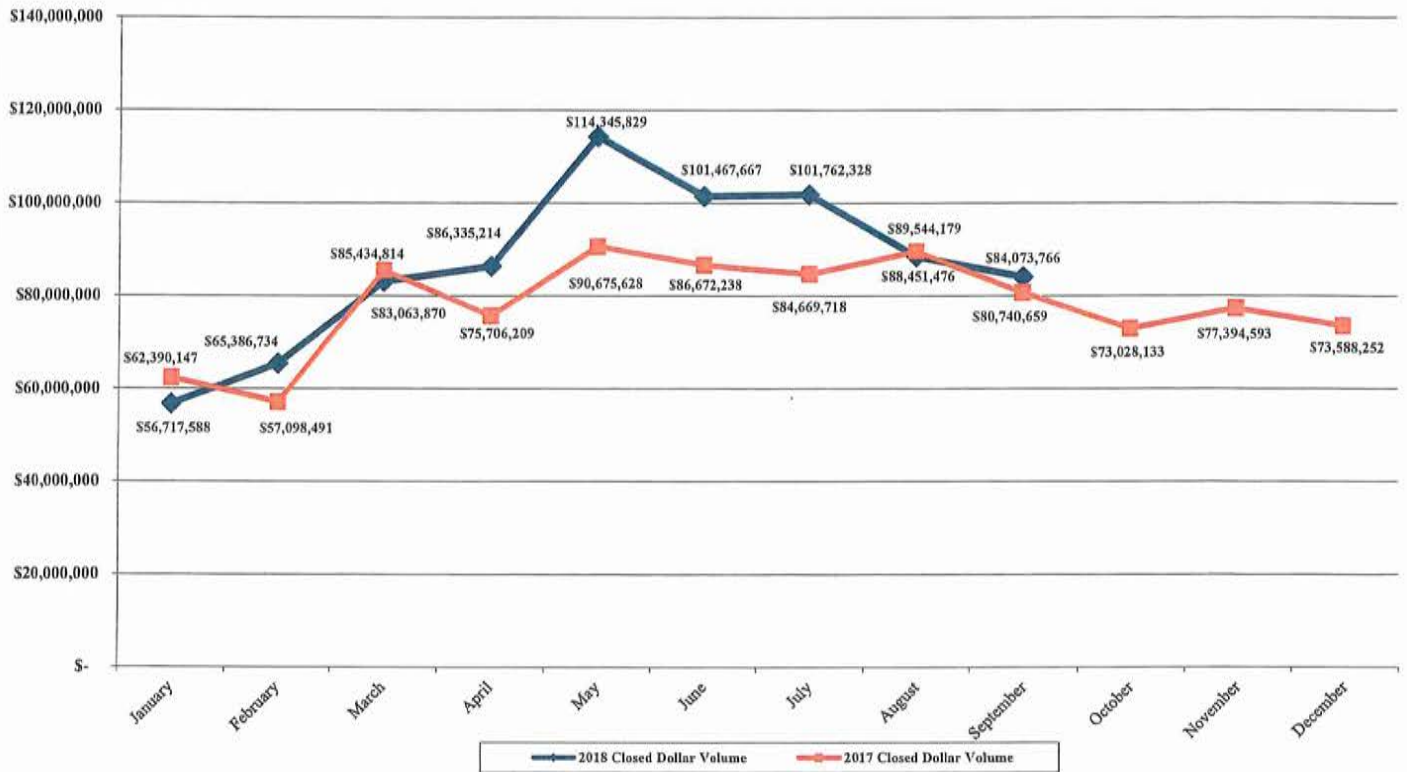
Cumulative total, January – September 2018: 2,628
Cumulative total, January – September 2017: 2,472
 (% cumulative change: +06.31%)

'18: 118 days	75 days
'17: 102 days	66 days
+16 days	+09 days

Average Days on Market, January – September 2018: 85
Average Days on Market, January – September 2017: 75
 (Change for January - September: +10 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	1,646	1,986	2,504	2,456	2,576	2,392
Compared to prior year's sales)	+59.66%	+32.33%	+04.95%	+07.00%	+02.02	+09.87%

Dollar Volume of Closed Sales Reported to MLS
 All "GEO" Areas/Parishes
 January - September 2018 vs. 2017



ALL "GEO" AREAS/PARISHES
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

9/18: \$ 24,053,111
 9/17: \$ 17,268,845
 (% chg.: +39.29%)

Dollar Volume of Closed Residential Sales, September 2018: \$84,073,766
 Dollar Volume of Closed Residential Sales, September 2017: \$80,740,659
 (% change for September: +04.13%)
 (% change from August 2018: -04.95%)

'18: \$192,790,187
 '17: \$180,686,306
 (% chg.: +06.70%)

Cumulative total January – September 2018: \$781,604,472
 Cumulative total January – September 2017: \$712,932,083
 (% cumulative change: +09.63%)

'18: \$132,959
 '17: \$135,447
 (% chg.: -01.84%)

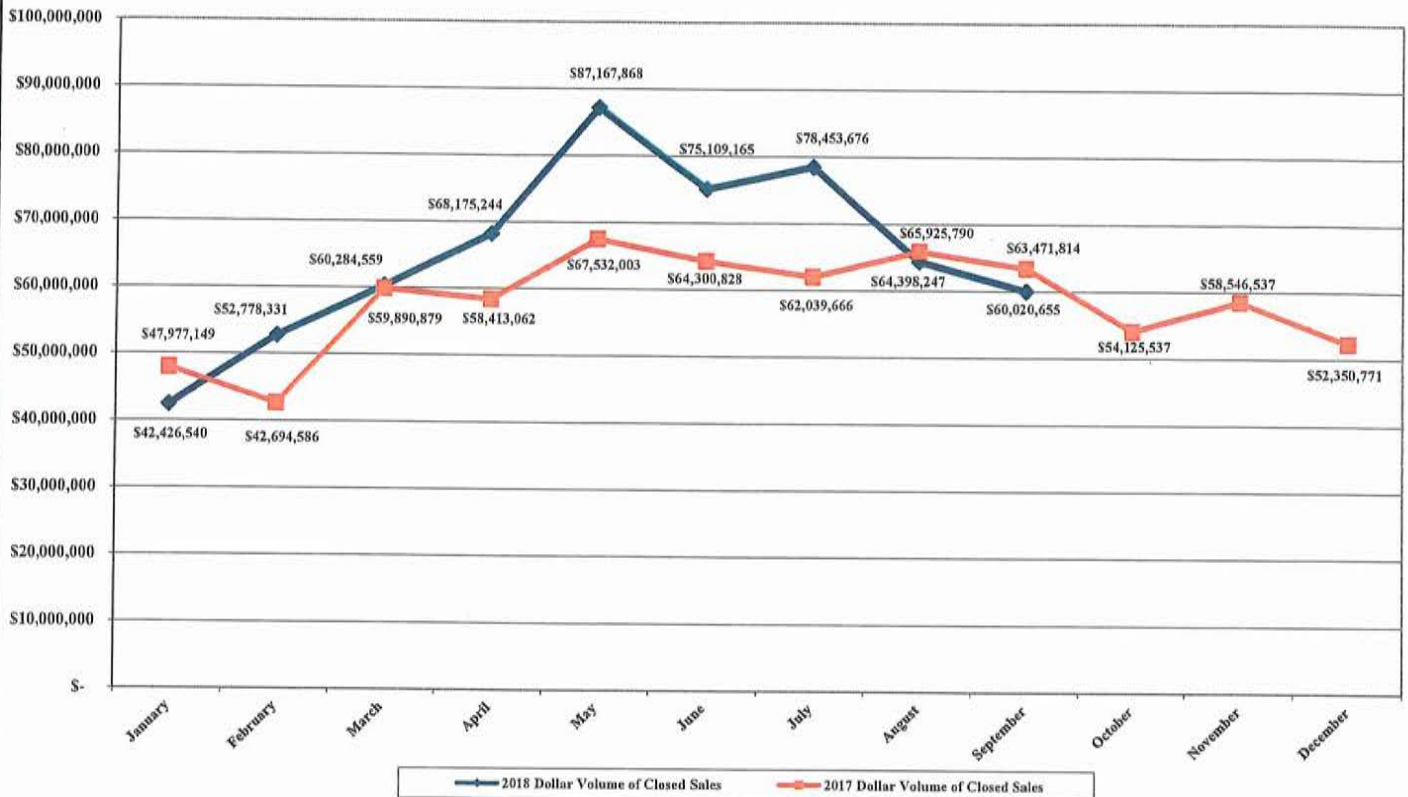
Average Sale Price, January - September 2018: \$191,663
 Average Sale Price, January - September 2017: \$187,317
 (% change in Average Sale Price: +02.32%)

Median Sold Price, January - September 2018: \$174,500
 Median Sold Price, January - September 2017: \$173,900
 (% change in Median Sold Price: +00.35%)

% of List Price to Sale Price, January - September 2018: 96.87%
 % of List Price to Sale Price, January - September 2017: 96.71%

Current \$ vol. compared to past years:	2011	2012	2013	2014	2015	2016
(2018 \$ vol. outside Lafayette Parish as compared to past years.)	\$103,741,015	\$118,899,740	\$138,890,778	\$173,054,237	\$166,896,612	\$168,296,790
	+85.84%	+62.15%	+38.81%	+11.40%	+15.51%	+14.55%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
 January - September 2018 vs. 2017

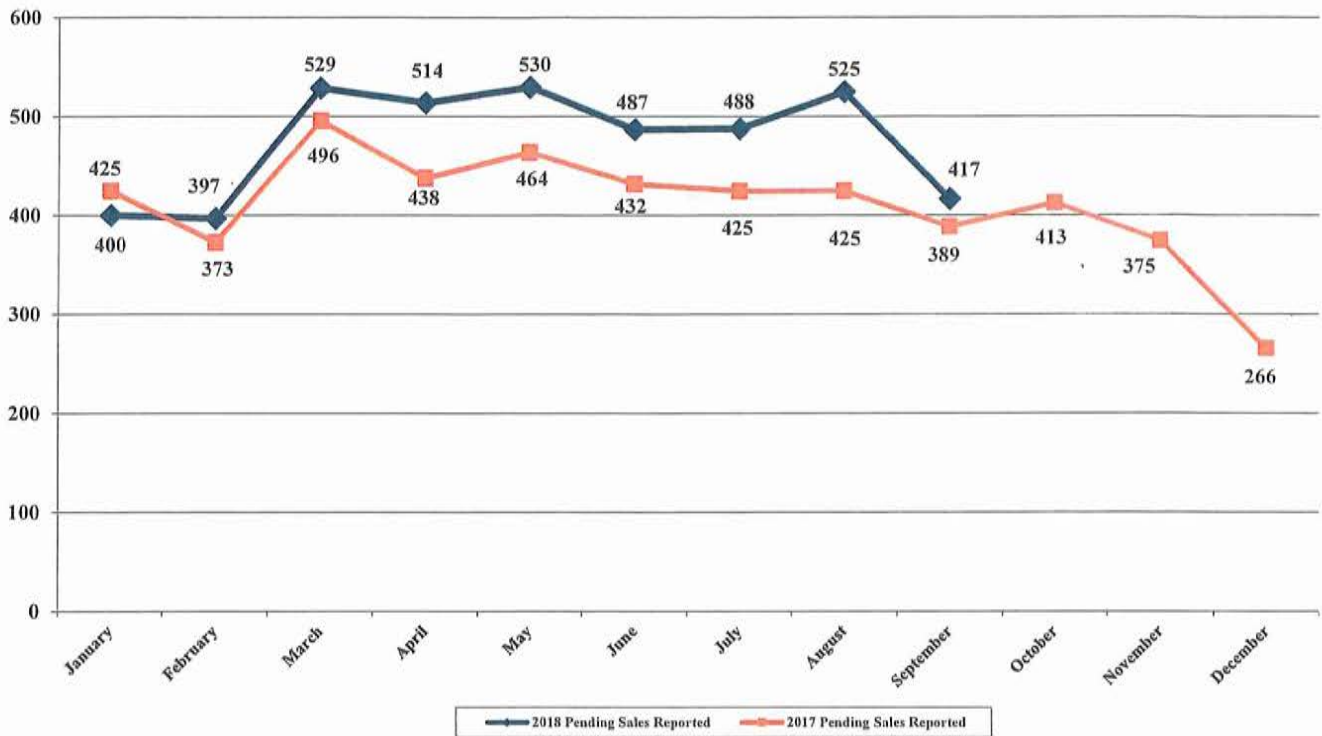


LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

<u>New Const.</u>	<u>Re-sales</u>	
9/18: \$14,001,956	\$46,018,699	Dollar Volume of Closed Residential Sales, September 2018: \$ 60,020,655
9/17: \$16,351,975	\$47,119,839	Dollar Volume of Closed Residential Sales, September 2017: \$ 63,471,814
-14.37%	-02.34%	(% change for September: -05.44%)
		(% change from August 2018: -06.80%)
<u>New Const.</u>	<u>Re-sales</u>	
'18: \$161,414,467	\$427,399,818	Cumulative total January – September 2018: \$588,814,285
'17: \$157,344,974	\$374,900,803	Cumulative total January – September 2017: \$532,245,777
+02.59%	+14.00%	(% cumulative change: +10.63%)
'18: \$265,484	\$211,584	Average Sale Price, January - September 2018: \$224,054
'17: \$259,217	\$201,019	Average Sale Price, January - September 2017: \$215,309
+02.42%	+05.26%	(% change in Average Sale Price: +04.06%)
'18: \$228,450	\$179,000	Median Sold Price, January – September 2018: \$193,950
'17: \$223,500	\$175,000	Median Sold Price, January – September 2017: \$191,175
+02.21%	+02.29%	(% change in Median Sold Price: +01.45%)
'18: 99.48%	96.61%	% of List Price to Sale Price, January - September 2018: 97.38%
'17: 98.91%	96.61%	% of List Price to Sale Price, January - September 2017: 97.43%

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$328,219,423	\$401,096,837	\$534,241,450	\$543,906,820	\$586,280,085	\$530,429,363
	+79.40%	+46.80%	+10.22%	+08.26%	+00.89%	+10.45%

Pending Residential Sales Reported to MLS
All "GEO" Areas/Parishes
January - August 2018 vs. 2017



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Sept. '18: 165
 Sept. '17: 122
 (% chg: +35.25%)

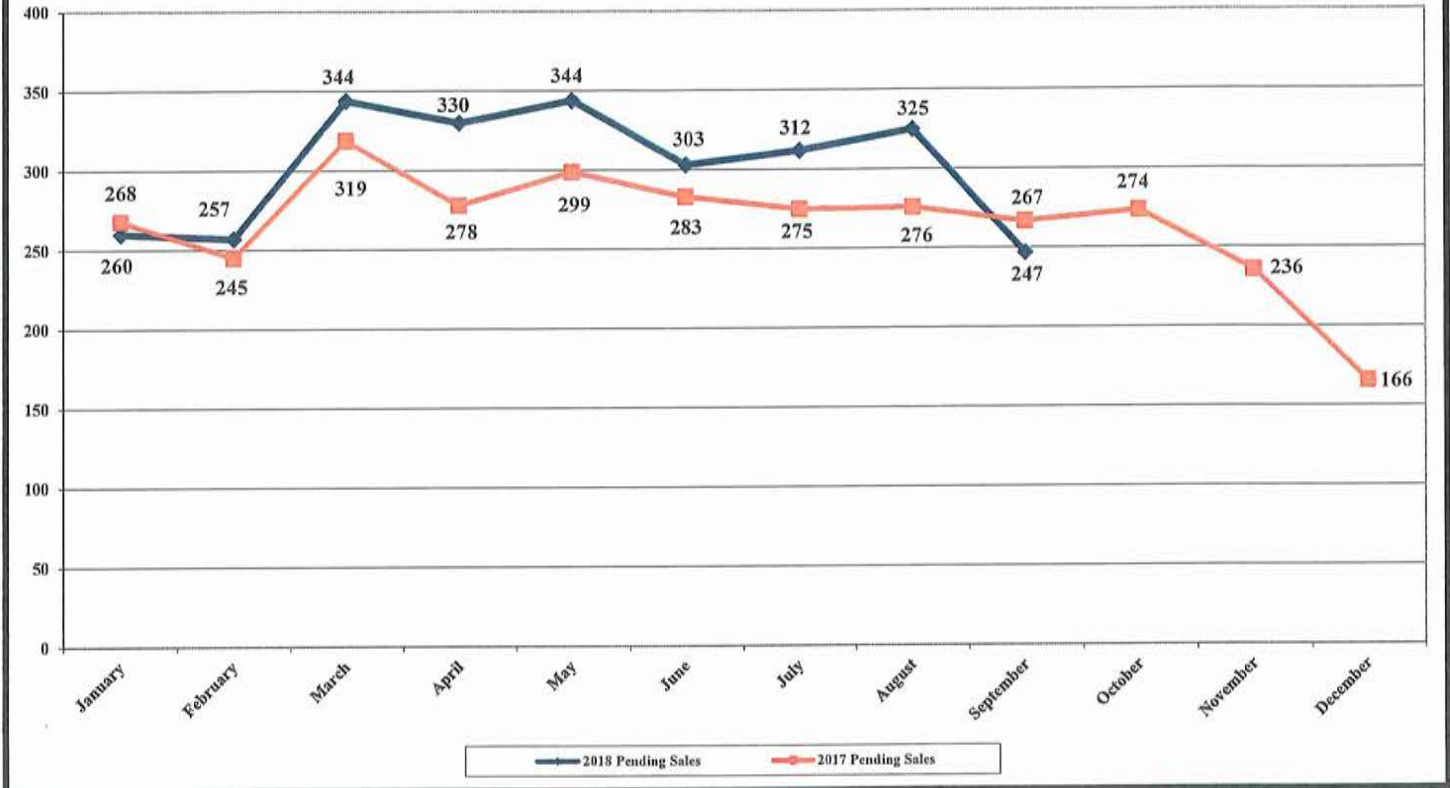
Number of Pending Home Sales Reported to MLS, September 2018: 417
Number of Pending Home Sales Reported to MLS, September 2017: 389
 (% change for September: +07.20%)

(% change from August 2018: -25.90%)

'18: 1,565
 '17: 1,356
 (% chg: +15.41%)

Cumulative total, January – September 2018: 4,287
Cumulative total, January – September 2017: 3,866
 (% cumulative change: +10.89%)

Pending Residential Sales Reported to MLS
Lafayette Parish Only
January - September 2018 vs. 2017



LAFAYETTE PARISH

(Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

09/18: 52 195
 09/17: 70 197
 -25.71% -01.02%

Number of Pending Home Sales Reported to MLS, September 2018: 247
Number of Pending Home Sales Reported to MLS, September 2017: 267
 (% change for September: -05.62%)

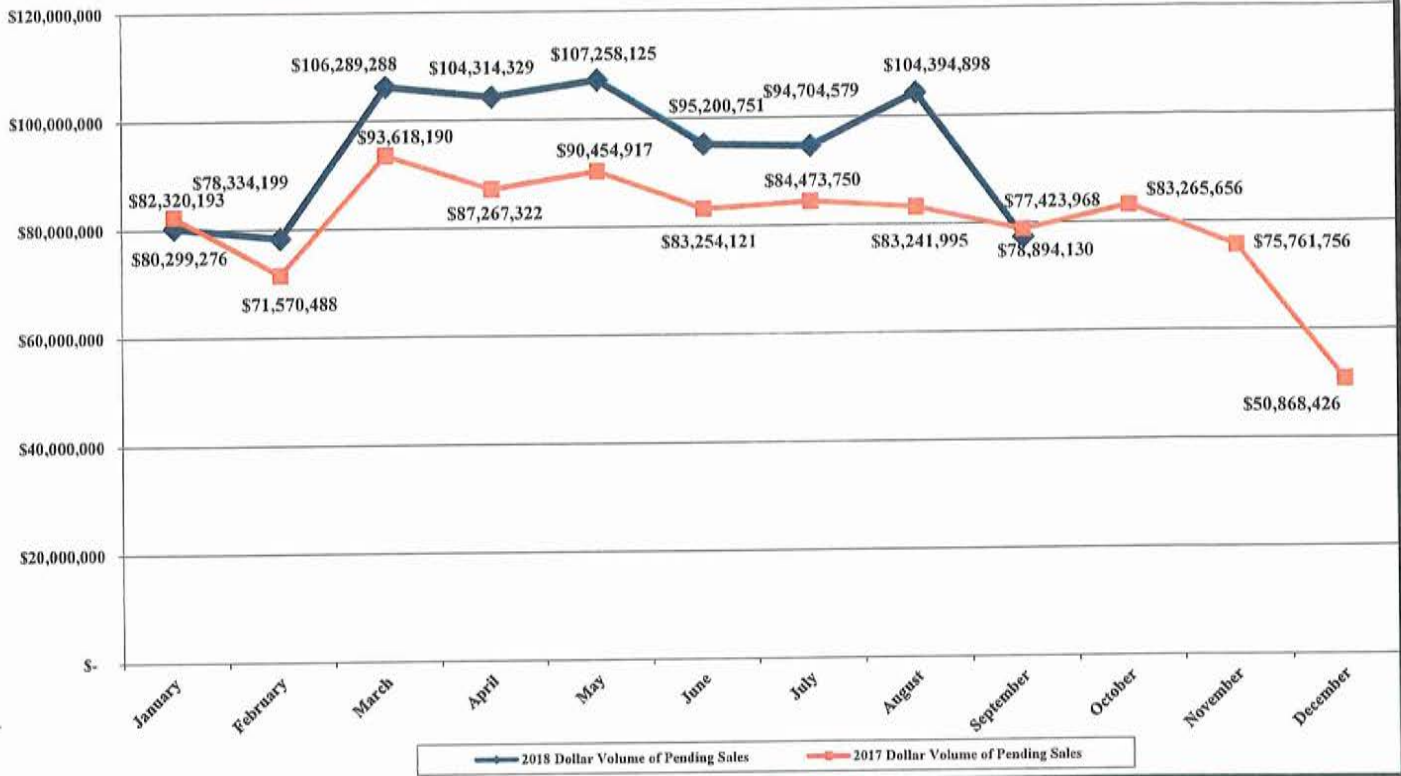
(% change from August 2018: -22.46%)

New Const. Re-sales

'18: 612 2,110
 '17: 619 1,891
 -01.13% +11.58%

Cumulative total, January – September 2018: 2,722
Cumulative total, January – September 2017: 2,510
 (% cumulative change: +08.45%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas/Parishes
 January - September 2018 vs 2017



ALL "GEO" AREAS/PARISHES
 (Includes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, September 2018: \$77,423,968

Dollar Volume of Pending Home Sales, September 2017: \$78,894,130

(% change for September: -01.86%)

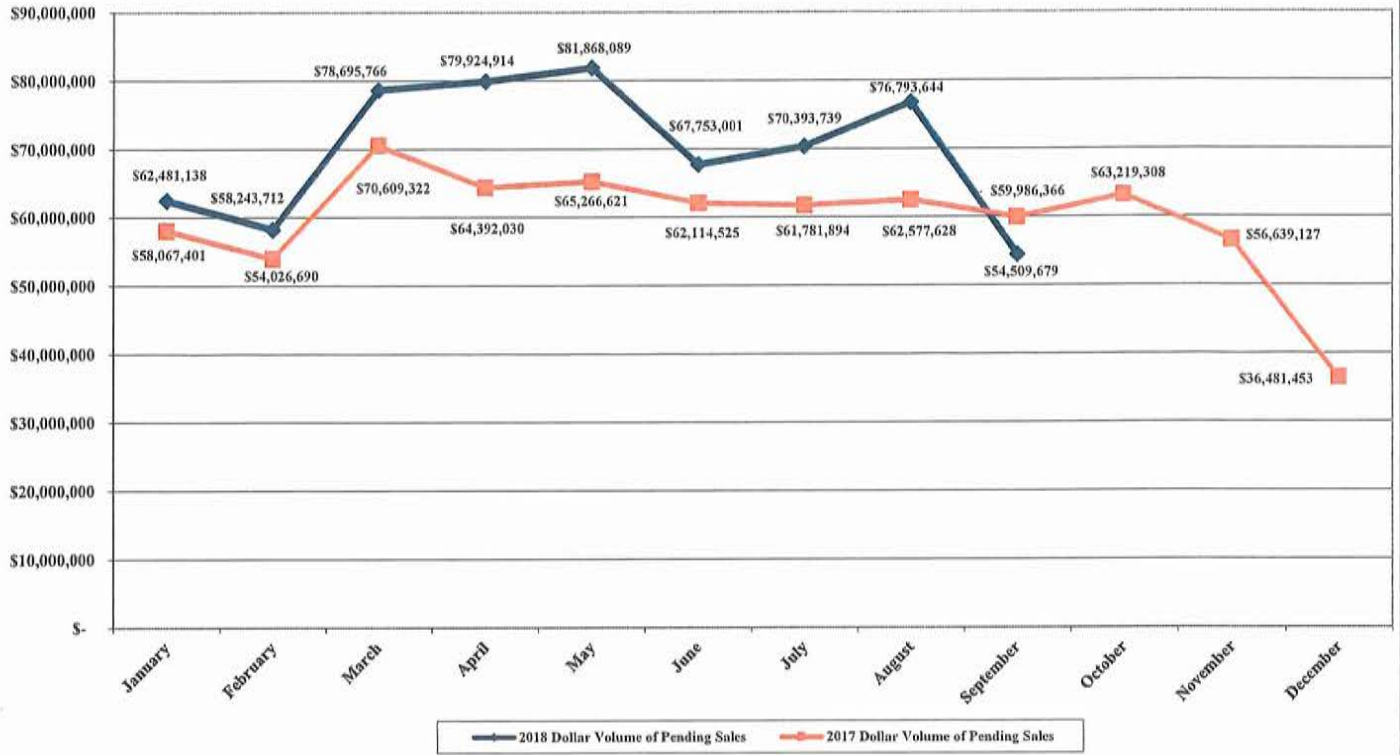
(% change from August 2018: -25.84%)

Cumulative total, January – September 2018: \$848,219,413

Cumulative total, January – September 2017: \$754,990,106

(% cumulative change: +12.35%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January - September 2018 vs 2017



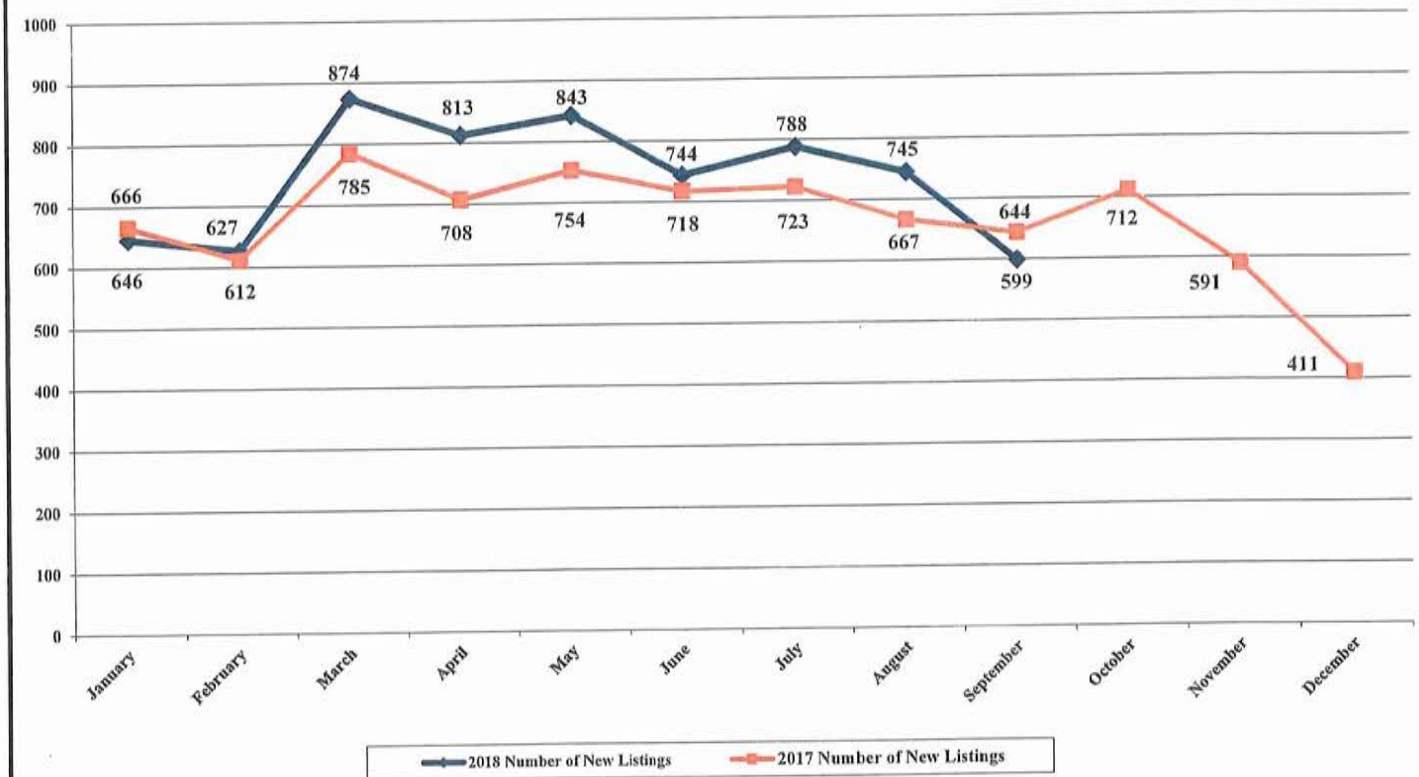
LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, September 2018: \$54,509,679
Dollar Volume of Pending Home Sales, September 2017: \$59,986,366
(% change for September: -09.13%)

(% change from August 2018: -29.02%)

Cumulative total, January – September 2018: \$630,663,682
Cumulative total, January – September 2017: \$558,822,477
(% cumulative change: +12.86%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas/Parishes
 January - September 2018 vs. 2017



ALL "GEO" AREAS/PARISHES
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Sept. '18: 244
 Sept. '17: 259
 (% chg: -05.79%)

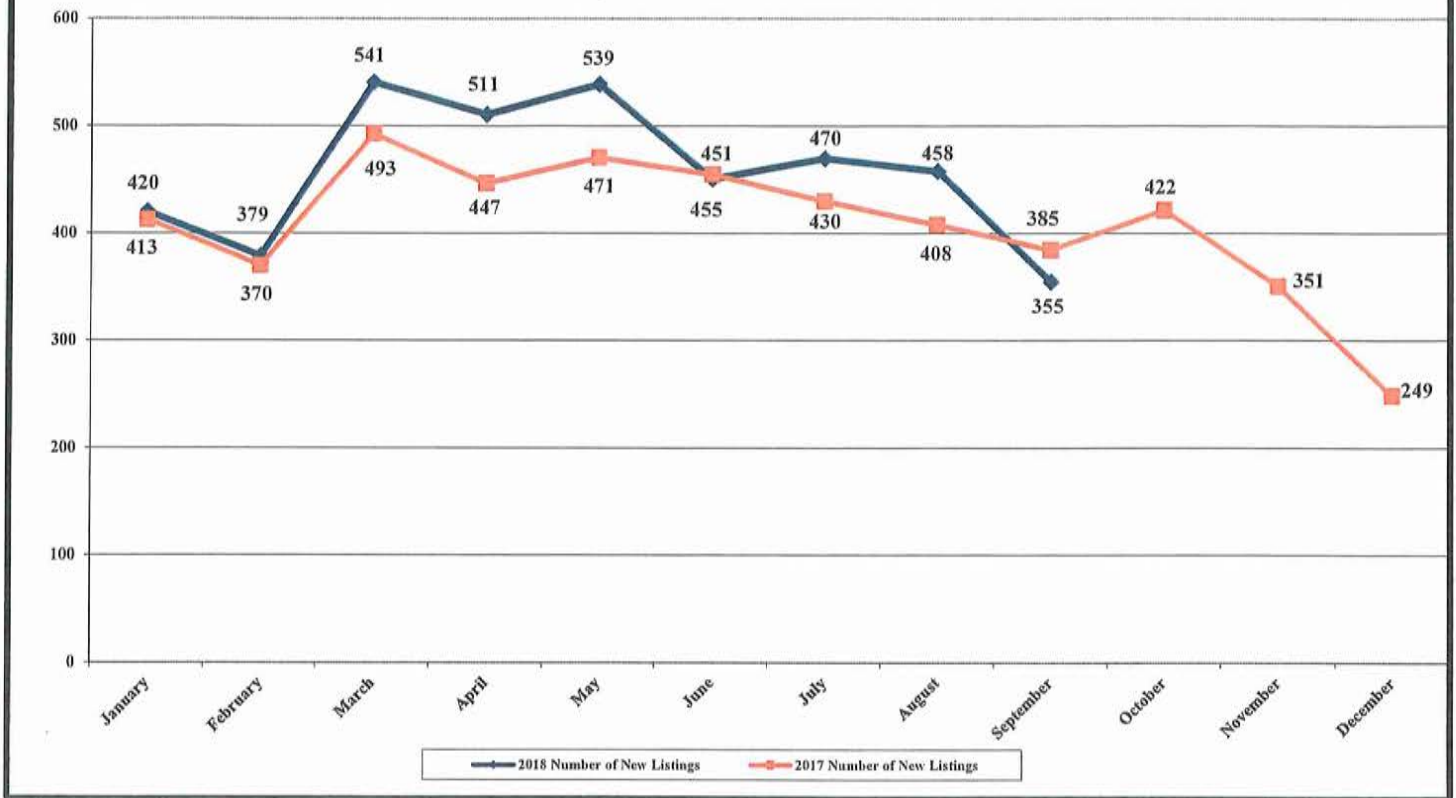
Number of New Residential Listings Reported to MLS, September 2018: 599
Number of New Residential Listings Reported to MLS, September 2017: 644
 (% change for September: -06.99%)

(% change from August 2018: -19.60%)

'18: 2,555
 '17: 2,405
 (% chg: +06.24%)

Cumulative total, January – September 2018: 6,679
Cumulative total, January – September 2017: 6,277
 (% cumulative change: +06.40%)

Number of New Residential Listings Reported to MLS
Lafayette Parish Only
 January - September 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

	<u>New Const.</u>	<u>Re-sales</u>
Sept. '18:	57	298
Sept. '17:	76	309
	-25.00%	-03.56%

Number of New Residential Listings Reported to MLS, September 2018: 355
Number of New Residential Listings Reported to MLS, September 2017: 385
 (% change for September: -07.79%)

(% change from August 2018: -22.93%)

	<u>New Const.</u>	<u>Re-sales</u>
'18:	775	3,349
'17:	826	3,046
	-06.17%	+09.95%

Cumulative total, January – August 2018: 4,124
Cumulative total, January – August 2017: 3,872
 (% cumulative change: +06.51%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	2,663	2,986	3,220	3,321	3,642	3,692	3,872	4,124
# Sold	1,646	1,986	2,504	2,456	2,576	2,392	2,472	2,628
Ratio – New Listings/Sold	1.62:1	1.50:1	1.29:1	1.35:1	1.41:1	1.54:1	1.57:1	1.57:1
2018 % +/- over	+54.86%	+38.11%	+28.07%	+24.18%	+13.23%	+11.70%	+06.51%	

Residential Price Range and Number of Months Supply Analysis

January – September 2018



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Tell us what **YOU** want.

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Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS/PARISHES
January - September, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	86	24	2.5
\$20,000 - \$29,999	91	40	4.0
\$30,000 - \$39,999	83	40	4.3
\$40,000 - \$49,999	115	61	4.8
\$50,000 - \$59,999	82	60	6.6
\$60,000 - \$69,999	98	82	7.5
\$70,000 - \$79,999	112	58	4.7
\$80,000 - \$89,999	102	81	7.1
\$90,000 - \$99,999	107	91	7.7
\$100,000 - \$109,999	92	44	4.3
\$110,000 - \$119,999	116	80	6.2
\$120,000 - \$129,999	132	81	5.5
\$130,000 - \$139,999	166	113	6.1
\$140,000 - \$149,999	169	95	5.1
\$150,000 - \$159,999	175	115	5.9
\$160,000 - \$169,999	216	140	5.8
\$170,000 - \$179,999	244	146	5.4
\$180,000 - \$189,999	206	131	5.7
\$190,000 - \$199,999	154	149	8.7
\$200,000 - \$219,999	271	173	5.7
\$220,000 - \$239,999	234	169	6.5
\$240,000 - \$259,999	214	133	5.6
\$260,000 - \$279,999	177	140	7.1
\$280,000 - \$299,999	136	120	7.9
\$300,000 - \$349,999	166	150	8.1
\$350,000 - \$399,999	98	132	12.1
\$400,000 - \$449,999	70	92	11.8
\$450,000 - \$499,999	50	84	15.1
\$500,000 - \$549,999	24	43	16.1
\$550,000 - \$599,999	32	38	10.7
\$600,000 - \$699,999	26	47	16.3
\$700,000 - \$799,999	10	30	27.0
\$800,000 - \$899,999	12	23	17.3
\$900,000 - \$999,999	05	17	30.6
\$1,000,000 and over	07	36	46.3
TOTALS:	4,078	3,058	6.7
Last Year:	3,806 (+07.15%)	2,775 (+10.20%)	6.6

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January – September, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	23.7% of all sales reported are in this price range.		01	0.6
\$20,000 - \$29,999		16	03	1.6
\$30,000 - \$39,999		17	02	1.1
\$40,000 - \$49,999		29	12	3.7
\$50,000 - \$59,999		16	12	6.8
\$60,000 - \$69,999	<u>'18</u>	<u>'17</u>	31	9.0
\$70,000 - \$79,999	623	645	15	3.2
\$80,000 - \$89,999		37	25	6.1
\$90,000 - \$99,999	-03.41%	45	27	5.4
\$100,000 - \$109,999		54	15	2.5
\$110,000 - \$119,999		50	33	5.9
\$120,000 - \$129,999		72	27	3.4
\$130,000 - \$139,999		91	36	3.6
\$140,000 - \$149,999		106	43	3.7
\$150,000 - \$159,999	60.2% of all sales are in this price range.		54	4.2
\$160,000 - \$169,999		157	77	4.4
\$170,000 - \$179,999		202	103	4.6
\$180,000 - \$189,999		170	91	4.8
\$190,000 - \$199,999		121	97	7.2
\$200,000 - \$219,999	<u>'18</u>	<u>'17</u>	213	5.5
\$220,000 - \$239,999	1,582	1,466	124	5.9
\$240,000 - \$259,999	+07.91%	158	99	5.6
\$260,000 - \$279,999		147	98	6.0
\$280,000 - \$299,999		107	71	6.0
\$300,000 - \$349,999	16.1% of all sales are in this price range.		103	7.1
\$350,000 - \$399,999		80	85	9.6
\$400,000 - \$449,999		63	75	10.7
\$450,000 - \$499,999		44	60	12.3
\$500,000 - \$549,999		18	31	15.5
\$550,000 - \$599,999	<u>'18</u>	<u>'17</u>	30	9.0
\$600,000 - \$699,999	423	361	35	12.6
\$700,000 - \$799,999	+17.17%	10	21	18.9
\$800,000 - \$899,999		11	20	16.4
\$900,000 - \$999,999		05	16	28.8
\$1,000,000 and over		07	23	29.6
TOTALS:		2,628	1,726	5.9
Last Year:		2,472 (+06.31%)	1,554 (+11.07%)	5.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January - September, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>	
\$19,999 OR UNDER		16		01		0.6	
\$20,000 - \$29,999	30.7% of all sales reported are in this price range.	17	620 Sold 279 Active Listings	03	21.0% of all active listings reported are in this price range.	1.6	
\$30,000 - \$39,999		17		02		1.1	
\$40,000 - \$49,999		29		12		3.7	
\$50,000 - \$59,999		16		12		6.8	
\$60,000 - \$69,999		31	4.1 mo. supply	31		9.0	
\$70,000 - \$79,999	^{'18} 620	^{'17} 640	42	Last month: 3.9 mo.	^{'18} 279	^{'17} 211	3.2
\$80,000 - \$89,999		37		25			6.1
\$90,000 - \$99,999	-03.13%	45	Last year: 3.0 mo.	27	+31.75%		5.4
\$100,000 - \$109,999		54		15			2.5
\$110,000 - \$119,999		50		33			5.9
\$120,000 - \$129,999		72		27			3.4
\$130,000 - \$139,999		90		35			3.5
\$140,000 - \$149,999		104		41			3.5
\$150,000 - \$159,999	53.9% of all sales reported are in this price range.	113	1,089 Sold 668 Active Listings	44	50.4% of all active listings reported are in this price range.	3.5	
\$160,000 - \$169,999		140		61		3.9	
\$170,000 - \$179,999		147		73		4.5	
\$180,000 - \$189,999		111		65		5.3	
\$190,000 - \$199,999		76	5.5 mo. supply	70		8.3	
\$200,000 - \$219,999	^{'18} 1,089	^{'17} 978	121	Last month: 5.5 mo.	^{'18} 668	^{'17} 615	6.6
\$220,000 - \$239,999		140		87			5.6
\$240,000 - \$259,999	+11.35%	105	Last year: 5.7 mo.	71	+08.62%		6.1
\$260,000 - \$279,999		72		65			8.1
\$280,000 - \$299,999		64		43			6.0
\$300,000 - \$349,999	15.4% of all sales reported are in this price range.	100	311 Sold 379 Active Listings	75	28.6% of all active listings reported are in this price range.	6.8	
\$350,000 - \$399,999		62		67		9.7	
\$400,000 - \$449,999		42		54		11.6	
\$450,000 - \$499,999		32		48		13.5	
\$500,000 - \$549,999		12	11.0 mo. supply	22		16.5	
\$550,000 - \$599,999		20	Last month: 11.4 mo.	18		8.1	
\$600,000 - \$699,999	^{'18} 311	^{'17} 247	16	Last year: 12.2 mo.	^{'18} 379	^{'17} 334	18.0
\$700,000 - \$799,999		08		15			16.9
\$800,000 - \$899,999	+25.91%	09		12	+13.47%		12.0
\$900,000 - \$999,999		04		15			33.8
\$1,000,000 and over		06		21			31.5
TOTALS:		2,020		1,326		5.9	
Last Year:		1,865 (+08.31%)		1,160 (+14.31%)		5.6	

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

LAFAYETTE PARISH ONLY - New Construction

January - September, 2018

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		-0-		-0-		----
\$20,000 - \$29,999	00.5% of all sales reported are in this price range.	-0-		-0-	0.8% of all active listings reported are in this price range.	----
\$30,000 - \$39,999		-0-	03 Sold	-0-		----
\$40,000 - \$49,999		-0-	03 Active Listing	-0-		----
\$50,000 - \$59,999		-0-	9.0 mo. supply	-0-		----
\$60,000 - \$69,999		-0-		-0-		----
\$70,000 - \$79,999		-0-		-0-		----
\$80,000 - \$89,999	<u>'18</u> 03	<u>'17</u> 05		-0-	<u>'18</u> 03	<u>'17</u> 04
\$90,000 - \$99,999		-0-		-0-		----
\$100,000 - \$109,999	-40.00%	-0-		-0-	-60.00%	----
\$110,000 - \$119,999		-0-		-0-		----
\$120,000 - \$129,999		-0-		-0-		----
\$130,000 - \$139,999		01		01		9.0
\$140,000 - \$149,999		02		02		9.0
\$150,000 - \$159,999	81.1% of all sales reported are in this price range.	04	493 Sold	10	69.2% of all active listings reported are in this price range.	22.5
\$160,000 - \$169,999		17	277 Active Listings	16		8.5
\$170,000 - \$179,999		55	5.1 mo. supply	30		4.9
\$180,000 - \$189,999		59		26		4.0
\$190,000 - \$199,999		45		27		5.4
\$200,000 - \$219,999	<u>'18</u> 493	<u>'17</u> 488		42	<u>'18</u> 277	<u>'17</u> 289
\$220,000 - \$239,999		50		37		6.7
\$240,000 - \$259,999	+01.02%	53		28	-04.15%	4.8
\$260,000 - \$279,999		75		33		4.0
\$280,000 - \$299,999		43		28		5.9
\$300,000 - \$349,999		30		28		8.4
\$350,000 - \$399,999	18.4% of all sales reported are in this price range.	18	112 Sold	18	30.0% of all active listings reported are in this price range.	9.0
\$400,000 - \$449,999		21	120 Active Listings	21		9.0
\$450,000 - \$499,999		12	9.6 mo. supply	12		9.0
\$500,000 - \$549,999		06		09		13.5
\$550,000 - \$599,999	<u>'18</u> 112	<u>'17</u> 114		12	<u>'18</u> 120	<u>'17</u> 101
\$600,000 - \$699,999		09		03		3.0
\$700,000 - \$799,999	-01.75%	02		06	+18.81%	27.0
\$800,000 - \$899,999		02		08		36.0
\$900,000 - \$999,999		01		01		9.0
\$1,000,000 and over		01		02		18.0
TOTALS:		608		400		5.9
Last Year:		607 (+00.16%)		394 (+01.52%)		5.8

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH ONLY
January - September, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>			
\$19,999 OR UNDER		14	03	1.9			
\$20,000 - \$29,999	60.5% of all sales reported are in this price range.	14	08	5.1			
\$30,000 - \$39,999		10	11	9.9			
\$40,000 - \$49,999		12	10	7.5			
\$50,000 - \$59,999		07	16	20.6			
\$60,000 - \$69,999		11	10	8.2			
\$70,000 - \$79,999	<u>'18</u> 184	<u>'17</u> 178	19	08	<u>'18</u> 151	<u>'17</u> 122	3.8
\$80,000 - \$89,999		14	12	7.7			
\$90,000 - \$99,999	+03.37%	15	16	9.6			
\$100,000 - \$109,999		09	12	12.0			
\$110,000 - \$119,999		15	12	7.2			
\$120,000 - \$129,999		13	15	10.4			
\$130,000 - \$139,999		21	11	4.7			
\$140,000 - \$149,999		10	07	6.3			
\$150,000 - \$159,999	33.9% of all sales reported are in this price range.	10	10	9.0			
\$160,000 - \$169,999		17	14	7.4			
\$170,000 - \$179,999		09	12	12.0			
\$180,000 - \$189,999		14	10	6.4			
\$190,000 - \$199,999	<u>'18</u> 103	<u>'17</u> 86	06	06	9.0		
\$200,000 - \$219,999		09	11	11.0			
\$220,000 - \$239,999	+19.77%	09	06	6.0			
\$240,000 - \$259,999		09	05	5.0			
\$260,000 - \$279,999		12	08	6.0			
\$280,000 - \$299,999		08	10	11.3			
\$300,000 - \$349,999	5.6% of all sales reported are in this price range.	04	12	27.0			
\$350,000 - \$399,999		08	13	14.6			
\$400,000 - \$449,999		02	02	9.0			
\$450,000 - \$499,999		-0-	03	---			
\$500,000 - \$549,999		02	02	9.0			
\$550,000 - \$599,999	<u>'18</u> 17	<u>'17</u> 20	01	02	<u>'18</u> 41	<u>'17</u> 27	18.0
\$600,000 - \$699,999		-0-	04	---			
\$700,000 - \$799,999	-15.00%	-0-	02	---			
\$800,000 - \$899,999		-0-	-0-	---			
\$900,000 - \$999,999		-0-	-0-	---			
\$1,000,000 and over		-0-	01	---			
TOTALS:		304	283	8.4			
Last Year:		284 (+07.04%)	227 (+24.67%)	7.2			

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

IBERIA PARISH – RESALES

January - September, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	14	03	1.9
\$20,000 - \$29,999	14	183 Sold	5.1
\$30,000 - \$39,999	10	150 Active Listings	9.9
\$40,000 - \$49,999	12		7.5
\$50,000 - \$59,999	07	7.4 mo. supply	20.6
\$60,000 - \$69,999	11		8.2
\$70,000 - \$79,999	19	Last Month: 7.6 mo.	3.8
\$80,000 - \$89,999	14		7.7
\$90,000 - \$99,999	15	Last Year: 6.2 mo.	9.6
\$100,000 - \$109,999	09		12.0
\$110,000 - \$119,999	14		7.1
\$120,000 - \$129,999	13		10.4
\$130,000 - \$139,999	21		4.7
\$140,000 - \$149,999	10		6.3
\$150,000 - \$159,999	09		10.0
\$160,000 - \$169,999	16	98 Sold	7.9
\$170,000 - \$179,999	09	84 Active Listings	11.0
\$180,000 - \$189,999	14		6.4
\$190,000 - \$199,999	06	7.7 mo. supply	7.5
\$200,000 - \$219,999	08		12.4
\$220,000 - \$239,999	09	Last Month: 7.7 mo.	5.0
\$240,000 - \$259,999	08		5.6
\$260,000 - \$279,999	11	Last Year: 8.4 mo.	3.3
\$280,000 - \$299,999	08		10.1
\$300,000 - \$349,999	04		24.8
\$350,000 - \$399,999	07		11.6
\$400,000 - \$449,999	02	16 Sold	9.0
\$450,000 - \$499,999	-0-	37 Active Listings	----
\$500,000 - \$549,999	02		9.0
\$550,000 - \$599,999	01	20.8 mo. supply	18.0
\$600,000 - \$699,999	-0-		----
\$700,000 - \$799,999	-0-	Last Month: 21.7 mo.	----
\$800,000 - \$899,999	-0-		----
\$900,000 - \$999,999	-0-	Last Year: 10.4 mo.	----
\$1,000,000 and over	-0-		----
TOTALS:	297	271	8.2
Last Year:	274 (+08.39%)	218 (+24.31%)	7.2

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January - September, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	01	01	9.0
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	01	-0-	----
\$160,000 - \$169,999	01	-0-	----
\$170,000 - \$179,999	-0-	01	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	01	----
\$200,000 - \$219,999	01	-0-	----
\$220,000 - \$239,999	-0-	01	----
\$240,000 - \$259,999	01	-0-	----
\$260,000 - \$279,999	01	03	27.0
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	01	03	27.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	07	12	15.4
Last Year:	10 (-30.00%)	09 (+33.33%)	8.1

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH
January - September, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		14	07	4.5
\$20,000 - \$29,999	67.4% of all sales reported are in this price range.	22	221 Sold	4.5
\$30,000 - \$39,999		16	193 Active Listings	6.8
\$40,000 - \$49,999		21	7.9 mo. supply	5.6
\$50,000 - \$59,999		16		5.6
\$60,000 - \$69,999		16	Last month: 8.0 mo.	9.0
\$70,000 - \$79,999	<u>'18</u>	<u>'17</u>	13	7.6
\$80,000 - \$89,999	<u>221</u>	<u>207</u>	18	8.5
\$90,000 - \$99,999		14	18	11.6
\$100,000 - \$109,999	+06.76%	13	08	5.5
\$110,000 - \$119,999		14	10	6.4
\$120,000 - \$129,999		14	14	9.0
\$130,000 - \$139,999		12	27	20.3
\$140,000 - \$149,999		17	19	10.1
\$150,000 - \$159,999		14	11	7.1
\$160,000 - \$169,999	27.4% of all sales reported are in this price range.	13	90 Sold	11.8
\$170,000 - \$179,999		07	101 Active Listings	15.4
\$180,000 - \$189,999		06	10.1 mo. supply	13.5
\$190,000 - \$199,999		09		14.0
\$200,000 - \$219,999		08	Last Month: 11.3 mo.	4.5
\$220,000 - \$239,999	<u>'18</u>	<u>'17</u>	04	7.4
\$240,000 - \$259,999	<u>90</u>	<u>87</u>	09	7.4
\$260,000 - \$279,999	+03.45%	11	06	4.5
\$280,000 - \$299,999		05	09	16.2
\$300,000 - \$349,999		05	10	18.0
\$350,000 - \$399,999	5.2% of all sales reported are in this price range.	09	10	10.0
\$400,000 - \$449,999		02	17 Sold	40.5
\$450,000 - \$499,999		02	48 Active Listings	22.5
\$500,000 - \$549,999		01	25.4 mo. supply	72.0
\$550,000 - \$599,999		03		15.0
\$600,000 - \$699,999	<u>'18</u>	<u>'17</u>	01	----
\$700,000 - \$799,999	<u>17</u>	<u>16</u>	01	----
\$800,000 - \$899,999		-0-	01	----
\$900,000 - \$999,999		-0-	02	----
\$1,000,000 and over	+06.25%	-0-	02	----
		-0-	02	----
		-0-	-0-	----
		-0-	05	----
TOTALS:		328	342	9.4
Last Year:		312 (+05.13%)	330 (+03.64%)	9.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
January - September, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	01	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	01	01	9.0
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	01	-0-	----
\$150,000 - \$159,999	-0-	02	----
\$160,000 - \$169,999	01	06	54.0
\$170,000 - \$179,999	01	01	9.0
\$180,000 - \$189,999	01	-0-	----
\$190,000 - \$199,999	01	01	9.0
\$200,000 - \$219,999	-0-	01	----
\$220,000 - \$239,999	02	-0-	----
\$240,000 - \$259,999	02	02	9.0
\$260,000 - \$279,999	-0-	02	----
\$280,000 - \$299,999	-0-	-0-	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	10	18	16.2
Last Year:	10 (N/C)	07 (+157.14%)	6.3

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued September 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January - September, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	09	01	1.0
\$20,000 - \$29,999	06	01	1.5
\$30,000 - \$39,999	07	02	2.6
\$40,000 - \$49,999	19	06	2.8
\$50,000 - \$59,999	14	05	4.0
\$60,000 - \$69,999	09	06	6.0
\$70,000 - \$79,999	08	05	5.6
\$80,000 - \$89,999	10	02	1.8
\$90,000 - \$99,999	11	05	4.1
\$100,000 - \$109,999	05	03	5.4
\$110,000 - \$119,999	10	06	5.4
\$120,000 - \$129,999	11	04	3.3
\$130,000 - \$139,999	12	02	1.5
\$140,000 - \$149,999	12	07	5.3
\$150,000 - \$159,999	14	12	7.7
\$160,000 - \$169,999	11	08	6.5
\$170,000 - \$179,999	08	02	2.3
\$180,000 - \$189,999	04	12	27.0
\$190,000 - \$199,999	04	08	18.0
\$200,000 - \$219,999	16	07	3.9
\$220,000 - \$239,999	07	12	15.4
\$240,000 - \$259,999	14	06	3.9
\$260,000 - \$279,999	03	15	45.0
\$280,000 - \$299,999	09	12	12.0
\$300,000 - \$349,999	04	08	18.0
\$350,000 - \$399,999	02	09	40.5
\$400,000 - \$449,999	-0-	06	----
\$450,000 - \$499,999	02	06	27.0
\$500,000 - \$549,999	01	-0-	----
\$550,000 - \$599,999	01	02	18.0
\$600,000 - \$699,999	-0-	05	----
\$700,000 - \$799,999	-0-	03	----
\$800,000 - \$899,999	-0-	01	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	03	----
TOTALS:	244	192	7.1
Last Year:	207 (+17.87%)		

SOURCE:

REALTOR Association of Acadiana Multiple Listing Service compilation issued September 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace.

**Sold Residential Properties Reported to M.L.S.
ACADIA PARISH
January – September, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	07	03	3.9
\$20,000 - \$29,999	10	07	6.3
\$30,000 - \$39,999	10	04	3.6
\$40,000 - \$49,999	12	06	4.5
\$50,000 - \$59,999	08	05	5.6
\$60,000 - \$69,999	09	06	6.0
\$70,000 - \$79,999	10	06	5.4
\$80,000 - \$89,999	06	12	18.0
\$90,000 - \$99,999	09	12	12.0
\$100,000 - \$109,999	03	-0-	----
\$110,000 - \$119,999	09	09	9.0
\$120,000 - \$129,999	07	06	7.7
\$130,000 - \$139,999	09	16	16.0
\$140,000 - \$149,999	10	03	2.7
\$150,000 - \$159,999	06	06	9.0
\$160,000 - \$169,999	05	04	7.2
\$170,000 - \$179,999	08	02	2.3
\$180,000 - \$189,999	01	03	27.0
\$190,000 - \$199,999	02	02	9.0
\$200,000 - \$219,999	03	07	21.0
\$220,000 - \$239,999	05	09	16.2
\$240,000 - \$259,999	05	07	12.6
\$260,000 - \$279,999	05	02	3.6
\$280,000 - \$299,999	02	06	27.0
\$300,000 - \$349,999	04	04	9.0
\$350,000 - \$399,999	03	08	24.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	01	----
\$500,000 - \$549,999	-0-	01	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	01	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	01	----
TOTALS:	168	160	8.6
Last Year:	170 (-01.18%)		

SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued September 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of September 30, 2018. MLS data does not reflect all activity within the marketplace

Lafayette Parish Closed Sales Reported to the MLS by GEO Area

January – September 2018 vs. January – September 2017

	'18 Closed Sales	'17 Closed Sales	% + or -	'18 Closed \$ Volume	'17 Closed \$ Volume	% + or -	'18 Avg. Sale Price	'17 Avg. Sale Price	% + or -	# Mos. Supply
Area B	20	26	-23.1%	\$ 3,991,600	\$ 5,083,900	-21.5%	\$199,580	\$195,534	+02.7%	8.1 mos.
Area C	206	192	+07.3%	\$ 32,710,838	\$ 26,835,476	+21.9%	\$158,790	\$139,768	+13.6%	5.4 mos.
Area D	241	234	+03.0%	\$ 36,329,473	\$ 35,093,603	+03.5%	\$150,744	\$149,972	+00.5%	4.7 mos.
Area E	36	41	-12.2%	\$ 5,661,300	\$ 5,962,000	-05.0%	\$157,258	\$145,414	+08.2%	7.0 mos.
Area F	126	96	+31.3%	\$ 20,850,011	\$ 16,950,750	+23.0%	\$165,476	\$176,570	-06.3%	4.6 mos.
Area G1	129	140	-07.9%	\$ 41,109,712	\$ 46,623,090	-11.8%	\$318,679	\$333,022	-04.3%	6.6 mos.
Area G2	197	177	+11.3%	\$ 48,516,150	\$ 35,807,862	+35.5%	\$246,274	\$202,304	+21.7%	3.8 mos.
Area G3	233	241	-03.3%	\$ 39,699,786	\$ 37,896,813	+04.8%	\$170,385	\$157,248	+08.4%	7.6 mos.
Area H	46	62	-25.8%	\$ 10,295,543	\$ 11,405,719	-09.7%	\$223,816	\$183,963	+21.7%	7.4 mos.
Area K	94	118	-20.3%	\$ 16,159,799	\$ 22,220,614	-27.3%	\$171,912	\$188,310	-08.7%	6.5 mos.
Area N	377	342	+10.2%	\$101,792,100	\$ 94,128,806	+08.1%	\$270,005	\$275,230	-01.9%	6.0 mos.
Area O	570	574	-00.7%	\$147,271,718	\$142,457,201	+03.4%	\$258,371	\$248,183	+04.1%	5.9 mos.
Area P	353	229	+54.2%	\$ 84,426,255	\$ 51,779,943	+63.1%	\$239,167	\$226,113	+05.8%	4.5 mos.
TOTAL	2,628	2,472	+06.3%	\$588,814,285	\$532,245,777	+10.6%	\$224,054	\$215,309	+04.1%	5.9 mos.

Lafayette North (Areas B,C,D,E): 503 sales in 2018 vs. 493 in 2017 – 2.0% increase/\$78,693,211 in 2018 sale \$ volume vs \$172,974,979 in 2017 – 7.8% increase (19.1% of total sales/13.4% of total \$ volume)
West Lafayette (Areas F,K): 220 sales in 2018 vs. 214 in 2017 – 2.8% increase/\$37,009,810 in 2018 sale \$ volume vs. \$39,171,564 in 2017 – 5.5% decrease (8.4% of total sales/6.3% of total \$ volume)
Central Lafayette (Areas G1, G2, G3): 539 sales in 2018 vs. 538 in 2017 – 0.0% increase/\$129,325,648 in 2018 vs. \$120,327,765 in 2017 – 7.3% increase (21.3% of total sales/22.0% of total \$ volume)
South Lafayette (Areas N, O, P): 1,300 sales in 2018 vs. 1,145 in 2017 – 13.5% increase/\$333,490,073 in 2018 vs. \$288,365,950 in 2017 – 15.7% increase (49.5% of total sales/56.6% of total \$ volume)
East Lafayette (Area H): 46 sales in 2018 vs. 62 in 2017 – 25.8% decrease/\$10,295,543 in 2018 vs. \$11,405,719 in 2017 – 9.7% decrease (1.7% of total sales/1.7% of total \$ volume)

Lafayette Parish Active Listings by GEO Area as of July 31, 2018 vs. January - July Sales

<u>GEO AREA</u>	<u>Total</u>		<u>Active</u>		<u>Active</u>		<u># Sold</u>		<u># Sold</u>	
	<u>ACTIVE</u>	<u>% of total</u>	<u>RE-SALES</u>	<u>% of GEO Area</u>	<u>NEW CONSTRUCTION</u>	<u>% of GEO Area</u>	<u>RE-SALES</u>	<u>% of GEO Area</u>	<u>NEW CONSTRUCTION</u>	<u>% of GEO Area</u>
B	22	1.2%	21	90.5%	1	9.5%	20	100.0%	-0-	0.0%
C	129	6.6%	104	74.1%	34	25.9%	179	86.9%	27	13.1%
D	134	6.7%	104	78.8%	30	21.2%	174	72.2%	67	27.8%
E	28	1.9%	23	81.8%	5	18.2%	35	97.2%	01	02.8%
F	68	3.4%	56	82.8%	12	17.2%	113	89.7%	13	10.3%
G1	101	6.1%	97	97.1%	4	2.9%	128	99.2%	01	00.8%
G2	89	5.5%	88	97.9%	1	2.1%	193	98.0%	04	02.0%
G3	204	11.5%	179	87.7%	25	12.3%	227	97.4%	06	02.6%
H	40	2.8%	31	79.2%	09	20.8%	40	87.0%	06	13.0%
K	69	3.2%	47	70.4%	22	29.6%	65	69.2%	29	30.8%
N	266	16.3%	218	78.3%	48	21.7%	286	75.9%	91	24.1%
O	390	23.0%	280	73.9%	110	26.2%	393	69.0%	177	31.0%
P	186	11.8%	87	48.5%	99	51.5%	167	47.3%	186	52.7%
TOTALS:	1,726		1,327		394		2,020		608	

2018 Home Sales Outside Lafayette Parish

January – September 2018



Residential Closed Sales Reported to the MLS From Outside of Lafayette Parish

January – September 2018 vs. January – September 2017

PARISH	'18 Closed Sales	'17 Closed Sales	% + or -	'18 Closed \$ Volume	'17 Closed \$ Volume	% + or -
St. Landry	328	312	+05.1%	\$41,536,469	\$41,640,733	- 00.3%
Iberia	304	284	+07.0%	\$43,090,864	\$39,173,832	+10.0%
St. Martin	244	207	+17.9%	\$34,385,386	\$30,592,815	+12.4%
Vermillion	229	238	- 03.8%	\$32,318,696	\$34,871,485	- 07.3%
Acadia	168	170	- 01.2%	\$20,312,665	\$19,533,486	+04.0%
Evangeline	81	45	+80.0%	\$ 7,900,460	\$ 3,300,425	+139.4 %
St. Mary	70	58	+20.7%	\$ 8,938,582	\$ 7,370,700	+21.3%
Jeff Davis	01	02	- 50.0%	\$ 122,350	\$ 147,500	- 17.1%
Others	25	18		\$ 4,184,715	\$ 4,055,330	
TOTAL	1,450	1,334	+08.7%	\$192,790,187	\$180,686,306	+ 06.7%

January – September 2018 closed residential sales from the above parishes represent 35.6% of the total number of closed transactions reported to the MLS and 24.7% of the closed sale dollar volume. This compares with 35.1% of the total number of closed transactions reported to the MLS and 25.3% of the closed dollar volume as of January – September 2017.

PARISH	'18 Average Sale Price	'17 Average Sale Price	% + or -	'18 Median Sale Price	'17 Median Sale Price	% + or -
Vermillion	\$141,129	\$146,518	- 03.7%	\$132,000	\$147,000	- 10.2%
St. Martin	\$140,923	\$147,791	- 04.7%	\$130,750	\$138,500	- 05.6%
Iberia	\$141,746	\$137,936	+02.8%	\$129,900	\$120,500	+07.8%
St. Mary	\$127,694	\$127,081	+00.5%	\$103,750	\$116,500	- 10.9%
St. Landry	\$126,635	\$133,463	- 05.1%	\$109,000	\$111,500	- 02.2%
Acadia	\$120,908	\$114,902	+05.2%	\$108,000	\$102,500	+05.4%
Evangeline	\$ 97,536	\$ 73,342	+33.0%	\$ 73,500	\$ 64,000	+14.8%

Residential Market Share

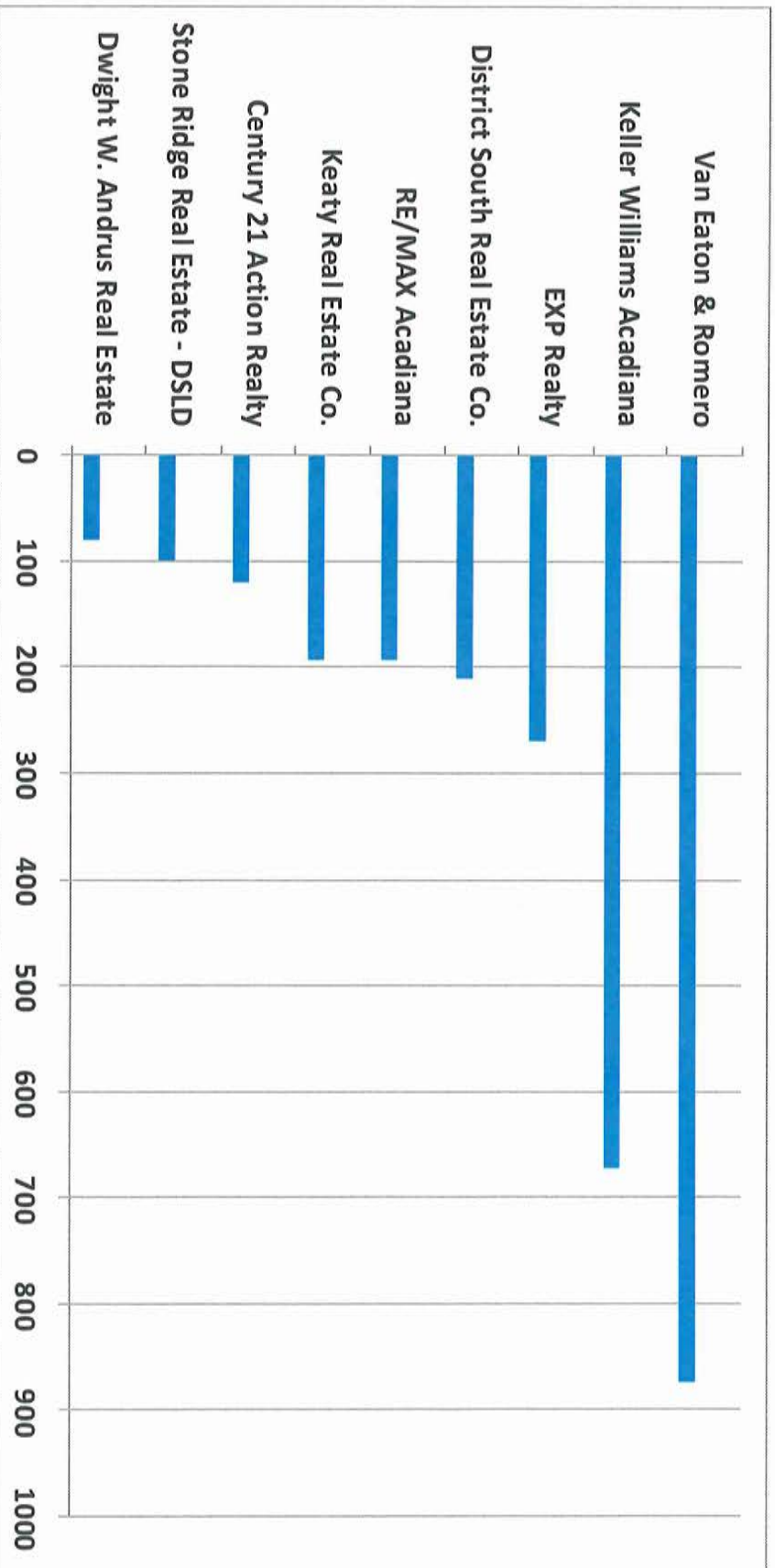
January – September 2018



Tell us what **YOU** want.



Closed Single Family Listing Sides All GEO Areas/Parishes January – September 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, October 8, 2018 10:55:16 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	875.0	203,998,765	233,141	21.46	26.10
2	Keller Williams Realty Acadiana (I000906)	671.5	113,145,701	168,497	16.47	14.48
3	EXP Realty, LLC (exprealty)	268.5	52,023,132	193,755	6.58	6.66
4	District South Real Estate Co. (I001224)	209.5	45,442,758	216,911	5.14	5.81
5	RE/MAX Acadiana (I000020)	194.0	38,701,541	199,492	4.76	4.95
6	Keaty Real Estate Company (I000932)	193.0	46,343,993	240,124	4.73	5.93
7	Century 21 Action Realty (I001065)	120.0	12,987,100	108,226	2.94	1.66
8	Stone Ridge Real Estate (I001089)	100.0	21,593,194	215,932	2.45	2.76
9	Dwight W. Andrus Real Est, LLC (I000004)	81.0	22,636,785	279,466	1.99	2.90
10	McGeeScott Realty (I001196)	80.0	13,439,690	167,996	1.96	1.72
11	Southern Lifestyle Realty, LLC (I001043)	77.0	24,232,209	314,704	1.89	3.10
12	Cicero Realty LLC (I001234)	71.0	15,313,576	215,684	1.74	1.96
13	Lamplighter Realty, LLC (I001186)	64.0	13,592,305	212,380	1.57	1.74
14	Brandon E. Breaux Real Estate (I000979)	59.0	4,401,560	74,603	1.45	0.56
15	HUNCO Real Estate (I001141)	46.0	9,192,632	199,840	1.13	1.18
16	Dream Home Realty, LLC (I001181)	43.0	6,105,138	141,980	1.05	0.78
17	Caffery Real Estate, Inc. (I000915)	43.0	3,615,418	84,079	1.05	0.46
18	Reliance Real Estate Group (I001039)	42.0	10,888,180	259,242	1.03	1.39
19	Century 21 DCG/Aguillard-Eunice (I001063)	42.0	3,529,077	84,026	1.03	0.45
20	Gateway Realty, Inc. (I000062)	31.0	2,790,383	90,012	0.76	0.36
21	Non-Mbr Office/Seller (I90001)	29.0	6,103,400	210,462	0.71	0.78
22	Realty of Acadiana, LLC (I001193)	29.0	1,446,051	49,864	0.71	0.19
23	Trahan Real Estate Group (I001137)	28.0	5,438,900	194,246	0.69	0.70
24	RE/MAX Rice Realty (I001103)	27.0	2,701,751	100,065	0.66	0.35
25	ReHive, LLC (I001228)	26.5	4,907,325	185,182	0.65	0.63
26	Century 21 DCG/Aguillard-Opel (I000987)	26.0	2,696,450	103,710	0.64	0.34
27	Real Estate de Louisiane (I000040)	25.0	4,691,600	187,664	0.61	0.60
28	Engel & Voelkers Lafayette (I000944)	24.5	6,263,700	255,661	0.60	0.80
29	Steve Stigall (I001133)	23.0	4,405,348	191,537	0.56	0.56
30	Choice Realty (I000991)	19.0	5,312,400	279,600	0.47	0.68
31	Goldie Locks Realty LLC (I001197)	19.0	3,241,100	170,584	0.47	0.41
32	Sam Robertson Real Estate Co (I000214)	17.0	2,099,550	123,503	0.42	0.27
33	New Investors Inc (I000935)	17.0	1,135,650	66,803	0.42	0.15
34	Cindy Herring Real Estate (I001038)	16.0	2,435,500	152,219	0.39	0.31
35	Your Southern Real Estate Co. (I001135)	16.0	1,940,000	121,250	0.39	0.25
36	Rayne Realty Co, Inc (I000111)	15.5	2,011,500	129,774	0.38	0.26
37	Savvy Team Realty, LLC (I001123)	15.0	1,306,249	87,083	0.37	0.17
38	Mirian Real Estate (I000081)	14.0	2,960,750	211,482	0.34	0.38
39	NextHome Cutting Edge Realty (I001236)	14.0	2,843,000	203,071	0.34	0.36
40	Parish Realty Acadiana (I001178)	14.0	1,847,300	131,950	0.34	0.24

41 Sunrise Realty (I001078)	14.0	1,412,600	100,900	0.34	0.18
42 RealHome Services & Solutions (I001124)	14.0	851,903	60,850	0.34	0.11
43 Red Door Realty Acadiana (I001187)	13.0	1,785,800	137,369	0.32	0.23
44 Premier Realty of Acadiana LLC (I001172)	13.0	1,340,750	103,135	0.32	0.17
45 Platinum Realty (I001092)	12.0	2,095,500	174,625	0.29	0.27
46 Gauthier Real Estate, Inc. (I000036)	12.0	1,632,500	136,042	0.29	0.21
47 Kathy Dyson Realty (I001105)	12.0	1,264,550	105,379	0.29	0.16
48 Garber-Seaux Real Estate LLC (I001132)	11.0	2,115,000	192,273	0.27	0.27
49 Robins Real Estate, LLC (I001120)	11.0	1,117,100	101,555	0.27	0.14
50 Cachet Real Estate, LLC (I001111)	10.5	1,323,100	126,010	0.26	0.17
51 James Real Estate (I000925)	10.0	1,082,509	108,251	0.25	0.14
52 Bon Aimee Realty (I001189)	10.0	743,679	74,368	0.25	0.10
53 A.L.C. Real Estate (I000016)	9.0	1,702,000	189,111	0.22	0.22
54 Core Realty (I000061)	9.0	1,376,000	152,889	0.22	0.18
55 Rome Realty (I001106)	8.0	4,570,353	571,294	0.20	0.58
56 Atlas Realty of Acadiana (I001119)	8.0	1,076,000	134,500	0.20	0.14
57 Majestic Realty & Investments LLC (I001173)	8.0	990,300	123,788	0.20	0.13
58 LA Real Estate and Appraisal (I001032)	7.0	1,691,400	241,629	0.17	0.22
59 Hargroder Real Estate Group (I001199)	7.0	1,091,000	155,857	0.17	0.14
60 Broussard Realty & Appraisal (I001000)	7.0	535,600	76,514	0.17	0.07
61 Roberson Realty (I001122)	7.0	531,000	75,857	0.17	0.07
62 Christe Dailey Realty (I000917)	6.0	983,000	163,833	0.15	0.13
63 Thibodeaux Reed Realty, LLC (I001190)	6.0	759,400	126,567	0.15	0.10
64 Guidry & Co. Real Estate, Inc. (I000109)	6.0	726,000	121,000	0.15	0.09
65 Cajun Real Estate (I000975)	6.0	417,100	69,517	0.15	0.05
66 Venus Realty Corporation (I000155)	5.0	2,002,900	400,580	0.12	0.26
67 McGinn Real Estate Agency (I000911)	5.0	633,050	126,610	0.12	0.08
68 Duncan Realty Professionals, LLC (I001217)	5.0	622,499	124,500	0.12	0.08
69 A. Reaux Real Estate, LLC (I001079)	5.0	532,800	106,560	0.12	0.07
70 CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.10	0.20
71 Thomson Real Estate (I000967)	4.0	520,000	130,000	0.10	0.07
72 Frontline Real Estate Group (I001148)	4.0	500,000	125,000	0.10	0.06
73 Sky Universal Realty LLC (I001194)	4.0	467,900	116,975	0.10	0.06
74 Michael Doran R. E., LLC (I001159)	4.0	462,500	115,625	0.10	0.06
75 Williams Realty Group (I000977)	4.0	254,700	63,675	0.10	0.03
76 Real Broker, LLC (I001229)	3.5	648,950	185,414	0.09	0.08
77 Home Realty of Acadiana (I000996)	3.0	604,700	201,567	0.07	0.08
78 Magnolia Property Investments, LLC (I001041)	3.0	594,000	198,000	0.07	0.08
79 PMI Integrity Properties (I001195)	3.0	581,500	193,833	0.07	0.07
80 M & R Properties (I000099)	3.0	542,219	180,740	0.07	0.07
81 Beclon Real Estate (I001130)	3.0	430,500	143,500	0.07	0.06
82 Magnolia Real Estate & Construction (I000080)	3.0	391,500	130,500	0.07	0.05
83 Camelot Realty (I000038)	3.0	212,500	70,833	0.07	0.03
84 Champs Real Estate & Prop. Mgt (I001156)	3.0	211,000	70,333	0.07	0.03
85 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.05	0.11
86 Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.05	0.07
87 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.05	0.04
88 Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.05	0.04
89 David Landry Real Estate, LLC (I001066)	2.0	276,900	138,450	0.05	0.04
90 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.05	0.03
91 Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.05	0.03
92 Acadiana Metro Realty (I001037)	2.0	225,000	112,500	0.05	0.03
93 Credeur Properties (I000095)	2.0	185,000	92,500	0.05	0.02
94 Rhodes Realty, LLC (I001240)	2.0	178,000	89,000	0.05	0.02
95 Riverstone Realty LLC (I001025)	2.0	163,000	81,500	0.05	0.02
96 BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.05	0.02
97 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.04	0.03

10/8/2018

Market Penetration/Saturation

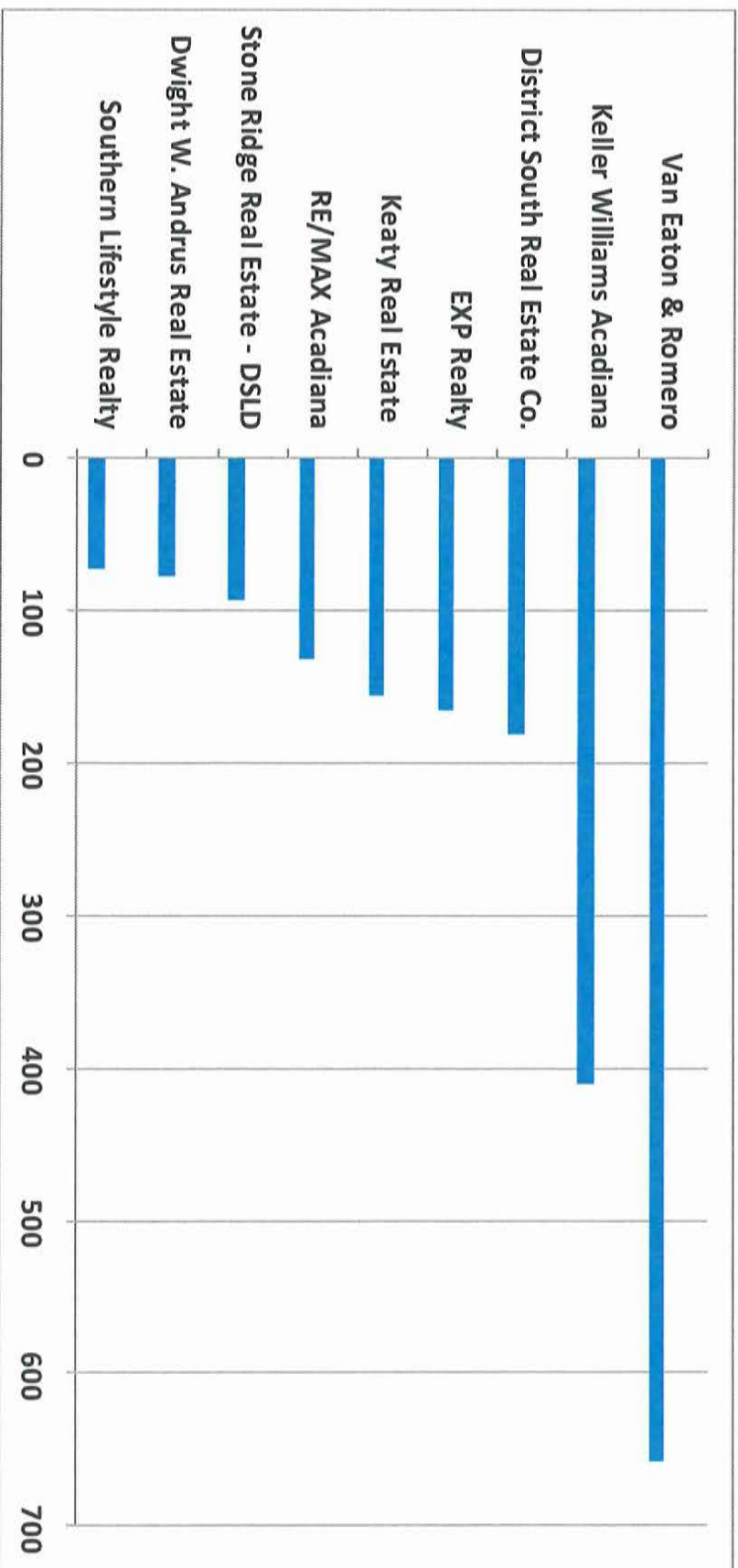
98 Jeff Gossen (I000001)	1.0	467,000	467,000	0.02	0.06
99 Pennant Real Estate (I001209)	1.0	242,500	242,500	0.02	0.03
100 Old South Realty (I000083)	1.0	202,200	202,200	0.02	0.03
101 Fogleman and Fruge Realty, LLC (I000948)	1.0	200,000	200,000	0.02	0.03
102 Hebert Properties (I000216)	1.0	172,000	172,000	0.02	0.02
103 Ron J. Gaubert Realtors (I000984)	1.0	172,000	172,000	0.02	0.02
104 1 Percent Lists (I001232)	1.0	170,000	170,000	0.02	0.02
105 PROREE, LLC (I001150)	1.0	167,000	167,000	0.02	0.02
106 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.02	0.02
107 Darby & Associates (I000077)	1.0	130,000	130,000	0.02	0.02
108 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.02	0.01
109 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.02	0.01
110 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.02	0.01
111 Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.02	0.01
112 Realty One, Inc. (I000070)	1.0	85,000	85,000	0.02	0.01
113 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.02	0.01
114 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.02	0.01
115 Bob Beyt Properties (I000928)	1.0	60,000	60,000	0.02	0.01
116 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.02	0.00
117 Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.01	0.02
Totals:	4078.0	781,604,475.73	191,663.68	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY ERA

Closed Single Family Listing Sides – Lafayette Parish January – September 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, October 8, 2018 11:02:39 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	658.0	169,267,834	257,246	25.04	28.75
2	Keller Williams Realty Acadiana (I000906)	411.0	76,766,244	186,779	15.64	13.04
3	District South Real Estate Co. (I001224)	181.0	41,437,198	228,935	6.89	7.04
4	EXP Realty, LLC (exprealty)	165.0	35,717,536	216,470	6.28	6.07
5	Keaty Real Estate Company (I000932)	156.0	38,639,018	247,686	5.94	6.56
6	RE/MAX Acadiana (I000020)	132.0	28,982,716	219,566	5.02	4.92
7	Stone Ridge Real Estate (I001089)	93.0	20,175,254	216,938	3.54	3.43
8	Dwight W. Andrus Real Est, LLC (I000004)	78.0	22,121,785	283,613	2.97	3.76
9	Southern Lifestyle Realty, LLC (I001043)	73.0	23,054,309	315,812	2.78	3.92
10	Cicero Realty LLC (I001234)	64.0	13,909,397	217,334	2.44	2.36
11	Century 21 Action Realty (I001065)	61.0	7,811,227	128,053	2.32	1.33
12	Lamplighter Realty, LLC (I001186)	54.0	11,987,605	221,993	2.05	2.04
13	Reliance Real Estate Group (I001039)	39.0	10,344,180	265,235	1.48	1.76
14	HUNCO Real Estate (I001141)	33.0	7,183,832	217,692	1.26	1.22
15	Steve Stigall (I001133)	23.0	4,405,348	191,537	0.88	0.75
16	Dream Home Realty, LLC (I001181)	23.0	4,371,125	190,049	0.88	0.74
17	Engel & Voelkers Lafayette (I000944)	21.5	5,663,200	263,405	0.82	0.96
18	Trahan Real Estate Group (I001137)	21.0	4,059,100	193,290	0.80	0.69
19	Real Estate de Louisiane (I000040)	19.0	3,628,800	190,989	0.72	0.62
20	Gateway Realty, Inc. (I000062)	19.0	2,136,183	112,431	0.72	0.36
21	ReHive, LLC (I001228)	17.5	3,234,828	184,847	0.67	0.55
22	Choice Realty (I000991)	16.0	4,352,400	272,025	0.61	0.74
23	Non-Mbr Office/Seller (I90001)	15.0	3,556,000	237,067	0.57	0.60
24	Goldie Locks Realty LLC (I001197)	15.0	2,761,500	184,100	0.57	0.47
25	Brandon E. Breaux Real Estate (I000979)	14.0	1,469,900	104,993	0.53	0.25
26	McGeeScott Realty (I001196)	13.0	2,736,190	210,476	0.49	0.46
27	Red Door Realty Acadiana (I001187)	12.0	1,702,900	141,908	0.46	0.29
28	Mirian Real Estate (I000081)	11.0	2,599,750	236,341	0.42	0.44
29	NextHome Cutting Edge Realty (I001236)	11.0	2,314,000	210,364	0.42	0.39
30	Rome Realty (I001106)	8.0	4,570,353	571,294	0.30	0.78
31	Garber-Seaux Real Estate LLC (I001132)	8.0	1,670,000	208,750	0.30	0.28
32	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.30	0.11
33	Cachet Real Estate, LLC (I001111)	7.5	857,100	114,280	0.29	0.15
34	Gauthier Real Estate, Inc. (I000036)	7.0	1,120,100	160,014	0.27	0.19
35	Savvy Team Realty, LLC (I001123)	7.0	820,500	117,214	0.27	0.14
36	Majestic Realty & Investments LLC (I001173)	6.0	797,400	132,900	0.23	0.14
37	Venus Realty Corporation (I000155)	5.0	2,002,900	400,580	0.19	0.34
38	Sam Robertson Real Estate Co (I000214)	5.0	936,900	187,380	0.19	0.16
39	Atlas Realty of Acadiana (I001119)	5.0	738,000	147,600	0.19	0.13
40	A. Reaux Real Estate, LLC (I001079)	5.0	532,800	106,560	0.19	0.09

41	CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.15	0.27
42	Rayne Realty Co, Inc (I000111)	4.0	818,000	204,500	0.15	0.14
43	Guidry & Co. Real Estate, Inc. (I000109)	4.0	579,000	144,750	0.15	0.10
44	Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.15	0.09
45	Frontline Real Estate Group (I001148)	4.0	500,000	125,000	0.15	0.08
46	Williams Realty Group (I000977)	4.0	254,700	63,675	0.15	0.04
47	Your Southern Real Estate Co. (I001135)	3.0	598,500	199,500	0.11	0.10
48	Magnolia Property Investments, LLC (I001041)	3.0	594,000	198,000	0.11	0.10
49	PMI Integrity Properties (I001195)	3.0	581,500	193,833	0.11	0.10
50	Hargroder Real Estate Group (I001199)	3.0	578,000	192,667	0.11	0.10
51	Parish Realty Acadiana (I001178)	3.0	561,000	187,000	0.11	0.10
52	McGinn Real Estate Agency (I000911)	3.0	551,550	183,850	0.11	0.09
53	Beclon Real Estate (I001130)	3.0	430,500	143,500	0.11	0.07
54	Thibodeaux Reed Realty, LLC (I001190)	3.0	304,500	101,500	0.11	0.05
55	Realty of Acadiana, LLC (I001193)	3.0	283,000	94,333	0.11	0.05
56	Real Broker, LLC (I001229)	2.5	451,950	180,780	0.10	0.08
57	Cornerstone Realty (I000210)	2.0	840,850	420,425	0.08	0.14
58	Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.08	0.09
59	Kathy Dyson Realty (I001105)	2.0	333,000	166,500	0.08	0.06
60	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.08	0.05
61	LA Real Estate and Appraisal (I001032)	2.0	310,000	155,000	0.08	0.05
62	Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.08	0.05
63	Caffery Real Estate, Inc. (I000915)	2.0	283,050	141,525	0.08	0.05
64	Michael Doran R. E., LLC (I001159)	2.0	275,000	137,500	0.08	0.05
65	GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.08	0.05
66	Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.08	0.04
67	Acadiana Metro Realty (I001037)	2.0	225,000	112,500	0.08	0.04
68	Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.08	0.04
69	Champs Real Estate & Prop. Mgt (I001156)	2.0	201,000	100,500	0.08	0.03
70	James Real Estate (I000925)	2.0	152,010	76,005	0.08	0.03
71	BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.08	0.02
72	Jeff Gossen (I000001)	1.0	467,000	467,000	0.04	0.08
73	A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.04	0.05
74	Sky Universal Realty LLC (I001194)	1.0	247,900	247,900	0.04	0.04
75	Pennant Real Estate (I001209)	1.0	242,500	242,500	0.04	0.04
76	Old South Realty (I000083)	1.0	202,200	202,200	0.04	0.03
77	M & R Properties (I000099)	1.0	184,883	184,883	0.04	0.03
78	Hebert Properties (I000216)	1.0	172,000	172,000	0.04	0.03
79	Ron J. Gaubert Realtors (I000984)	1.0	172,000	172,000	0.04	0.03
80	1 Percent Lists (I001232)	1.0	170,000	170,000	0.04	0.03
81	PROREE, LLC (I001150)	1.0	167,000	167,000	0.04	0.03
82	FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.04	0.03
83	Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.04	0.03
84	David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.04	0.03
85	Darby & Associates (I000077)	1.0	130,000	130,000	0.04	0.02
86	New Investors Inc (I000935)	1.0	115,000	115,000	0.04	0.02
87	Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.04	0.02
88	Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.04	0.02
89	The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.04	0.02
90	Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.04	0.01
91	Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.04	0.01
92	Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.04	0.01
93	Credeur Properties (I000095)	1.0	40,000	40,000	0.04	0.01
94	Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.04	0.01
95	Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.02	0.03
96	JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.02	0.02
Totals:		2628.0	588,814,287.97	224,054.14	100%	100%

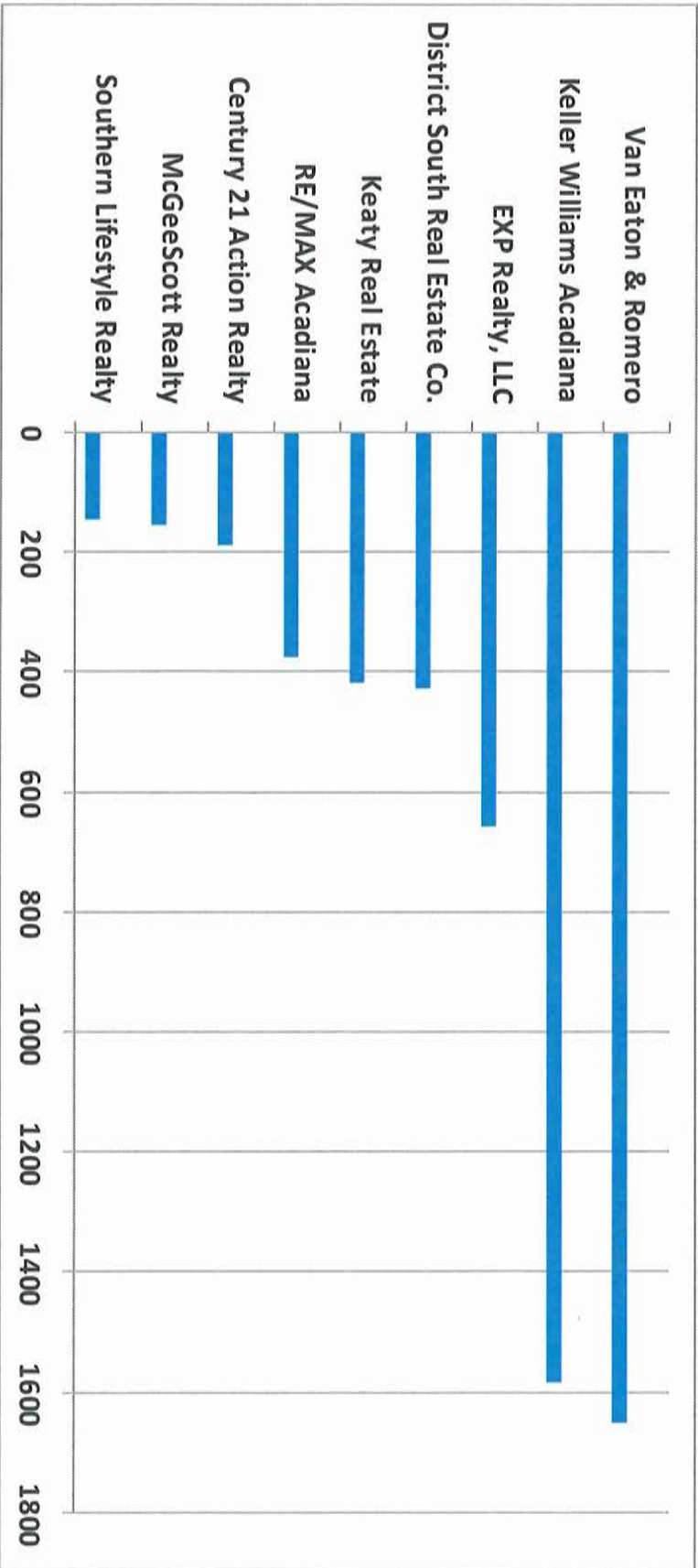


A LATTER & BLUM COMPANY



Closed Single Family Listing or Selling Sides All GEO Areas/Parishes

January – September 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, October 8, 2018 11:06:16 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1652.0	383,540,023	232,167	20.26	24.54
2	Keller Williams Realty Acadiana (I000906)	1582.5	278,537,778	176,011	19.40	17.82
3	EXP Realty, LLC (exprealty)	658.5	118,673,915	180,219	8.07	7.59
4	District South Real Estate Co. (I001224)	428.0	91,955,351	214,849	5.25	5.88
5	Keaty Real Estate Company (I000932)	419.0	100,794,306	240,559	5.14	6.45
6	RE/MAX Acadiana (I00020)	376.0	75,742,965	201,444	4.61	4.85
7	Century 21 Action Realty (I001065)	188.0	20,982,477	111,609	2.31	1.34
8	McGeeScott Realty (I001196)	155.0	27,576,852	177,915	1.90	1.76
9	Southern Lifestyle Realty, LLC (I001043)	145.0	45,790,555	315,797	1.78	2.93
10	Non-Mbr Office/Seller (I90001)	142.5	24,736,354	173,588	1.75	1.58
11	Dwight W. Andrus Real Est, LLC (I000004)	124.0	33,882,710	273,248	1.52	2.17
12	Dream Home Realty, LLC (I001181)	124.0	17,545,515	141,496	1.52	1.12
13	Stone Ridge Real Estate (I001089)	115.0	24,846,954	216,060	1.41	1.59
14	Cicero Realty LLC (I001234)	86.0	18,600,375	216,283	1.05	1.19
15	HUNCO Real Estate (I001141)	86.0	17,807,431	207,063	1.05	1.14
16	Brandon E. Breaux Real Estate (I000979)	80.0	6,058,210	75,728	0.98	0.39
17	Lampighter Realty, LLC (I001186)	76.0	16,366,325	215,346	0.93	1.05
18	Parish Realty Acadiana (I001178)	68.0	10,053,313	147,843	0.83	0.64
19	Century 21 DCG/Aguillard-Eunice (I001063)	67.0	5,677,228	84,735	0.82	0.36
20	Caffery Real Estate, Inc. (I000915)	65.0	6,114,318	94,066	0.80	0.39
21	RE/MAX Rice Realty (I001103)	59.0	5,897,101	99,951	0.72	0.38
22	Trahan Real Estate Group (I001137)	57.0	11,734,400	205,867	0.70	0.75
23	Century 21 DCG/Aguillard-Opel (I000987)	51.0	5,016,792	98,368	0.63	0.32
24	ReHive, LLC (I001228)	46.5	8,788,547	189,001	0.57	0.56
25	Engel & Voelkers Lafayette (I000944)	45.5	10,957,800	240,831	0.56	0.70
26	Reliance Real Estate Group (I001039)	45.0	11,026,430	245,032	0.55	0.71
27	Red Door Realty Acadiana (I001187)	42.0	6,630,805	157,876	0.51	0.42
28	NextHome Cutting Edge Realty (I001236)	40.0	7,252,250	181,306	0.49	0.46
29	Gateway Realty, Inc. (I000062)	40.0	3,703,383	92,585	0.49	0.24
30	Realty of Acadiana, LLC (I001193)	40.0	2,376,151	59,404	0.49	0.15
31	Goldie Locks Realty LLC (I001197)	39.0	6,326,690	162,223	0.48	0.40
32	Your Southern Real Estate Co. (I001135)	35.0	4,803,605	137,246	0.43	0.31
33	Mirian Real Estate (I000081)	34.0	6,548,449	192,601	0.42	0.42
34	Real Estate de Louisiane (I000040)	31.0	5,549,600	179,019	0.38	0.36
35	Sam Robertson Real Estate Co (I000214)	30.5	3,851,100	126,266	0.37	0.25
36	Cindy Herring Real Estate (I001038)	30.0	3,937,875	131,262	0.37	0.25
37	Rayne Realty Co, Inc (I000111)	28.5	3,708,600	130,126	0.35	0.24
38	Sunrise Realty (I001078)	26.0	2,684,050	103,233	0.32	0.17
39	Real Broker, LLC (I001229)	25.5	4,177,390	163,819	0.31	0.27
40	Platinum Realty (I001092)	25.0	4,878,400	195,136	0.31	0.31

41	Bon Aimee Realty (I001189)	25.0	2,052,358	82,094	0.31	0.13
42	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.29	0.30
43	Kathy Dyson Realty (I001105)	24.0	3,492,800	145,533	0.29	0.22
44	Guidry & Co. Real Estate, Inc. (I000109)	24.0	3,169,218	132,051	0.29	0.20
45	Savvy Team Realty, LLC (I001123)	24.0	2,461,899	102,579	0.29	0.16
46	New Investors Inc (I000935)	24.0	1,584,150	66,006	0.29	0.10
47	Cachet Real Estate, LLC (I001111)	23.5	3,389,400	144,230	0.29	0.22
48	Premier Realty of Acadiana LLC (I001172)	22.0	2,179,200	99,055	0.27	0.14
49	Majestic Realty & Investments LLC (I001173)	21.0	2,563,785	122,085	0.26	0.16
50	Hargroder Real Estate Group (I001199)	20.0	4,120,826	206,041	0.25	0.26
51	Garber-Seaux Real Estate LLC (I001132)	20.0	3,655,000	182,750	0.25	0.23
52	Gauthier Real Estate, Inc. (I000036)	20.0	2,933,900	146,695	0.25	0.19
53	Roberson Realty (I001122)	20.0	1,562,880	78,144	0.25	0.10
54	Choice Realty (I000991)	19.0	5,312,400	279,600	0.23	0.34
55	A.L.C. Real Estate (I000016)	18.0	3,850,500	213,917	0.22	0.25
56	Atlas Realty of Acadiana (I001119)	18.0	2,640,800	146,711	0.22	0.17
57	Robins Real Estate, LLC (I001120)	18.0	1,999,700	111,094	0.22	0.13
58	Duncan Realty Professionals, LLC (I001217)	17.0	2,313,099	136,065	0.21	0.15
59	Thibodeaux Reed Realty, LLC (I001190)	16.0	1,665,375	104,086	0.20	0.11
60	Christe Dailey Realty (I000917)	15.0	2,565,730	171,049	0.18	0.16
61	James Real Estate (I000925)	15.0	2,520,019	168,001	0.18	0.16
62	Thomson Real Estate (I000967)	14.0	2,273,000	162,357	0.17	0.15
63	Williams Realty Group (I000977)	14.0	1,555,700	111,121	0.17	0.10
64	RealHome Services & Solutions (I001124)	14.0	851,903	60,850	0.17	0.05
65	Sky Universal Realty LLC (I001194)	13.0	1,613,400	124,108	0.16	0.10
66	Rome Realty (I001106)	12.0	6,745,526	562,127	0.15	0.43
67	LA Real Estate and Appraisal (I001032)	12.0	2,532,400	211,033	0.15	0.16
68	Core Realty (I000061)	12.0	1,787,000	148,917	0.15	0.11
69	Frontline Real Estate Group (I001148)	12.0	1,641,900	136,825	0.15	0.11
70	Broussard Realty & Appraisal (I001000)	12.0	1,188,600	99,050	0.15	0.08
71	A. Reaux Real Estate, LLC (I001079)	11.0	1,985,140	180,467	0.13	0.13
72	Better Homes, Ranches & Properties (I001016)	11.0	1,340,450	121,859	0.13	0.09
73	David Landry Real Estate, LLC (I001066)	9.0	1,584,400	176,044	0.11	0.10
74	Legacy Real Estate Services (I000955)	9.0	1,260,800	140,089	0.11	0.08
75	Beclon Real Estate (I001130)	8.0	1,487,300	185,912	0.10	0.10
76	Cajun Real Estate (I000975)	8.0	605,100	75,638	0.10	0.04
77	Champs Real Estate & Prop. Mgt (I001156)	7.0	739,500	105,643	0.09	0.05
78	McGinn Real Estate Agency (I000911)	6.5	683,800	105,200	0.08	0.04
79	Venus Realty Corporation (I000155)	6.0	2,407,900	401,317	0.07	0.15
80	Realty One, Inc. (I000070)	6.0	729,900	121,650	0.07	0.05
81	Michael Doran R. E., LLC (I001159)	6.0	687,500	114,583	0.07	0.04
82	Chase Group Realty, LLC (I001183)	5.0	1,638,300	327,660	0.06	0.10
83	Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.06	0.10
84	PMI Integrity Properties (I001195)	5.0	1,332,500	266,500	0.06	0.09
85	Spectrum Real Estate (I000032)	5.0	1,278,300	255,660	0.06	0.08
86	GrandMark Realty, LLC (I001068)	5.0	984,400	196,880	0.06	0.06
87	M & R Properties (I000099)	5.0	968,219	193,644	0.06	0.06
88	Magnolia Property Investments, LLC (I001041)	5.0	921,500	184,300	0.06	0.06
89	Camelot Realty (I000038)	5.0	352,500	70,500	0.06	0.02
90	CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.05	0.10
91	Home Realty of Acadiana (I000996)	4.0	1,089,700	272,425	0.05	0.07
92	Ron J. Gaubert Realtors (I000984)	4.0	839,000	209,750	0.05	0.05
93	Magnolia Real Estate & Construction (I000080)	4.0	555,500	138,875	0.05	0.04
94	Riverstone Realty LLC (I001025)	4.0	326,000	81,500	0.05	0.02
95	Engel & Voelkers Lake Charles (I001134)	3.5	1,097,000	313,429	0.04	0.07
96	Acadiana Metro Realty (I001037)	3.0	586,500	195,500	0.04	0.04
97	PROREE, LLC (I001150)	3.0	554,000	184,667	0.04	0.04

Market Penetration/Saturation

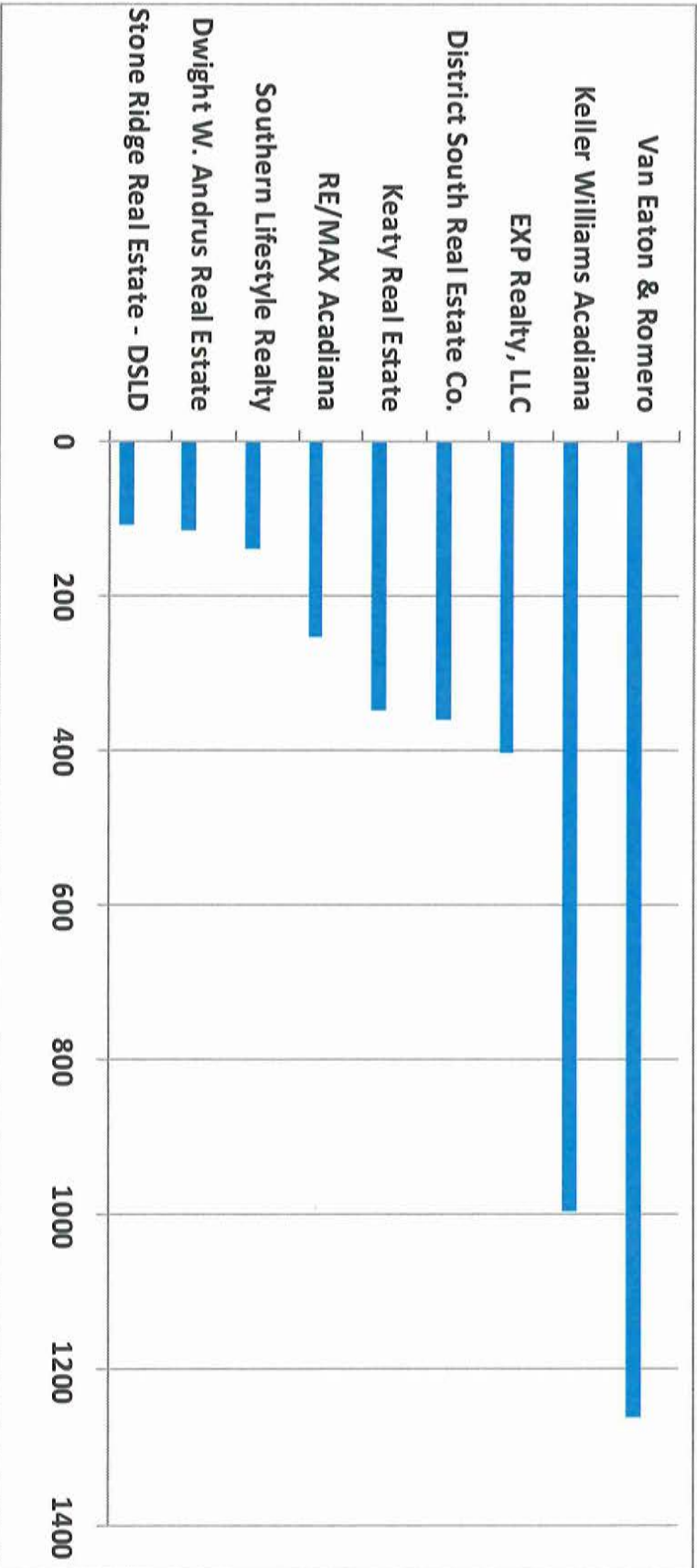
98	1 Percent Lists (I001232)	3.0	528,000	176,000	0.04	0.03
99	Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.04	0.03
100	Credeur Properties (I000095)	3.0	330,000	110,000	0.04	0.02
101	BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.04	0.01
102	Jeff Gossen (I000001)	2.0	934,000	467,000	0.02	0.06
103	Fogleman and Fruge Realty, LLC (I000948)	2.0	435,000	217,500	0.02	0.03
104	Old South Realty (I000083)	2.0	422,200	211,100	0.02	0.03
105	Darby & Associates (I000077)	2.0	397,750	198,875	0.02	0.03
106	The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.02	0.02
107	Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.02	0.02
108	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.02	0.02
109	Rhodes Realty, LLC (I001240)	2.0	178,000	89,000	0.02	0.01
110	JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.02	0.01
111	Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.01	0.03
112	MPW Properties (I001205)	1.0	367,000	367,000	0.01	0.02
113	Point Group Realty (I001241)	1.0	270,500	270,500	0.01	0.02
114	Pennant Real Estate (I001209)	1.0	242,500	242,500	0.01	0.02
115	The George Group, LLC (I001215)	1.0	229,500	229,500	0.01	0.01
116	Veterans Realty Group (I001145)	1.0	203,000	203,000	0.01	0.01
117	Hebert Properties (I000216)	1.0	172,000	172,000	0.01	0.01
118	Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.01	0.01
119	FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.01	0.01
120	Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.01	0.01
121	Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.01	0.01
122	Pequod, Inc. (I000910)	1.0	115,000	115,000	0.01	0.01
123	Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.01	0.01
124	Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.01	0.01
125	RE/MAX Excellence (I001244)	1.0	70,000	70,000	0.01	0.00
126	Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.01	0.00
127	Bob Beyt Properties (I000928)	1.0	60,000	60,000	0.01	0.00
128	PrimeVue (I001127)	1.0	52,000	52,000	0.01	0.00
129	Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.01	0.00
Totals:		8156.0	1,563,208,951.46	191,663.68	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY ERA

**Closed Single Family Listing or Selling Sides
Lafayette Parish
January – September 2018**



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, October 8, 2018 11:09:45 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1263.0	322,817,353	255,596	24.03	27.41
2	Keller Williams Realty Acadiana (I000906)	996.0	198,057,097	198,853	18.95	16.82
3	EXP Realty, LLC (exprealty)	404.0	82,078,119	203,164	7.69	6.97
4	District South Real Estate Co. (I001224)	361.0	81,925,637	226,941	6.87	6.96
5	Keaty Real Estate Company (I000932)	349.0	87,218,725	249,910	6.64	7.41
6	RE/MAX Acadiana (I000020)	253.0	56,405,440	222,946	4.81	4.79
7	Southern Lifestyle Realty, LLC (I001043)	140.0	44,369,955	316,928	2.66	3.77
8	Dwight W. Andrus Real Est, LLC (I000004)	115.0	31,920,310	277,568	2.19	2.71
9	Stone Ridge Real Estate (I001089)	108.0	23,429,014	216,935	2.05	1.99
10	Century 21 Action Realty (I001065)	99.0	13,592,898	137,302	1.88	1.15
11	Cicero Realty LLC (I001234)	76.0	16,607,002	218,513	1.45	1.41
12	Non-Mbr Office/Seller (I90001)	73.0	15,414,733	211,161	1.39	1.31
13	Lamplighter Realty, LLC (I001186)	65.0	14,587,625	224,425	1.24	1.24
14	HUNCO Real Estate (I001141)	58.0	13,499,212	232,745	1.10	1.15
15	Dream Home Realty, LLC (I001181)	56.0	10,521,045	187,876	1.07	0.89
16	Trahan Real Estate Group (I001137)	45.0	9,679,100	215,091	0.86	0.82
17	Reliance Real Estate Group (I001039)	42.0	10,482,430	249,582	0.80	0.89
18	Engel & Voelkers Lafayette (I000944)	39.5	9,967,800	252,349	0.75	0.85
19	ReHive, LLC (I001228)	34.5	6,749,051	195,625	0.66	0.57
20	Red Door Realty Acadiana (I001187)	34.0	5,663,305	166,568	0.65	0.48
21	McGeeScott Realty (I001196)	33.0	6,888,450	208,741	0.63	0.58
22	NextHome Cutting Edge Realty (I001236)	29.0	5,588,850	192,719	0.55	0.47
23	Goldie Locks Realty LLC (I001197)	28.0	5,031,500	179,696	0.53	0.43
24	Mirian Real Estate (I000081)	27.0	5,351,450	198,202	0.51	0.45
25	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.46	0.39
26	Real Estate de Louisiane (I000040)	24.0	4,431,800	184,658	0.46	0.38
27	Gateway Realty, Inc. (I000062)	24.0	2,847,183	118,633	0.46	0.24
28	Parish Realty Acadiana (I001178)	23.0	4,013,113	174,483	0.44	0.34
29	Brandon E. Breaux Real Estate (I000979)	19.0	2,285,800	120,305	0.36	0.19
30	Real Broker, LLC (I001229)	18.5	3,227,390	174,454	0.35	0.27
31	Choice Realty (I000991)	16.0	4,352,400	272,025	0.30	0.37
32	Garber-Seaux Real Estate LLC (I001132)	16.0	3,080,000	192,500	0.30	0.26
33	Majestic Realty & Investments LLC (I001173)	15.0	1,994,185	132,946	0.29	0.17
34	Cachet Real Estate, LLC (I001111)	13.5	2,130,500	157,815	0.26	0.18
35	Gauthier Real Estate, Inc. (I000036)	13.0	2,284,000	175,692	0.25	0.19
36	Guidry & Co. Real Estate, Inc. (I000109)	13.0	2,167,300	166,715	0.25	0.18
37	Atlas Realty of Acadiana (I001119)	13.0	2,032,800	156,369	0.25	0.17
38	Duncan Realty Professionals, LLC (I001217)	13.0	1,923,499	147,961	0.25	0.16
39	Savvy Team Realty, LLC (I001123)	13.0	1,815,900	139,685	0.25	0.15
40	Hargroder Real Estate Group (I001199)	12.0	2,638,488	219,874	0.23	0.22

41	Rome Realty (I001106)	11.0	6,627,026	602,457	0.21	0.56
42	A. Reaux Real Estate, LLC (I001079)	11.0	1,985,140	180,467	0.21	0.17
43	Frontline Real Estate Group (I001148)	9.0	1,460,400	162,267	0.17	0.12
44	Williams Realty Group (I000977)	9.0	1,077,200	119,689	0.17	0.09
45	Sam Robertson Real Estate Co (I000214)	8.0	1,695,400	211,925	0.15	0.14
46	Rayne Realty Co, Inc (I000111)	8.0	1,666,700	208,338	0.15	0.14
47	Beclon Real Estate (I001130)	8.0	1,487,300	185,912	0.15	0.13
48	Legacy Real Estate Services (I000955)	8.0	1,121,600	140,200	0.15	0.10
49	Thibodeaux Reed Realty, LLC (I001190)	8.0	996,500	124,562	0.15	0.08
50	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.15	0.05
51	Caffery Real Estate, Inc. (I000915)	7.0	1,224,750	174,964	0.13	0.10
52	Venus Realty Corporation (I000155)	6.0	2,407,900	401,317	0.11	0.20
53	Your Southern Real Estate Co. (I001135)	6.0	1,510,665	251,778	0.11	0.13
54	A.L.C. Real Estate (I000016)	6.0	1,462,700	243,783	0.11	0.12
55	David Landry Real Estate, LLC (I001066)	6.0	1,053,400	175,567	0.11	0.09
56	Sky Universal Realty LLC (I001194)	6.0	1,042,400	173,733	0.11	0.09
57	LA Real Estate and Appraisal (I001032)	6.0	939,000	156,500	0.11	0.08
58	Realty of Acadiana, LLC (I001193)	6.0	832,300	138,717	0.11	0.07
59	Champs Real Estate & Prop. Mgt (I001156)	6.0	729,500	121,583	0.11	0.06
60	Chase Group Realty, LLC (I001183)	5.0	1,638,300	327,660	0.10	0.14
61	Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.10	0.13
62	PMI Integrity Properties (I001195)	5.0	1,332,500	266,500	0.10	0.11
63	Spectrum Real Estate (I000032)	5.0	1,278,300	255,660	0.10	0.11
64	GrandMark Realty, LLC (I001068)	5.0	984,400	196,880	0.10	0.08
65	Kathy Dyson Realty (I001105)	5.0	959,800	191,960	0.10	0.08
66	CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.08	0.13
67	Ron J. Gaubert Realtors (I000984)	4.0	839,000	209,750	0.08	0.07
68	Magnolia Property Investments, LLC (I001041)	4.0	742,500	185,625	0.08	0.06
69	Better Homes, Ranches & Properties (I001016)	4.0	611,500	152,875	0.08	0.05
70	M & R Properties (I000099)	3.0	610,883	203,628	0.06	0.05
71	Acadiana Metro Realty (I001037)	3.0	586,500	195,500	0.06	0.05
72	McGinn Real Estate Agency (I000911)	3.0	551,550	183,850	0.06	0.05
73	Michael Doran R. E., LLC (I001159)	3.0	440,000	146,667	0.06	0.04
74	Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.06	0.04
75	James Real Estate (I000925)	3.0	227,020	75,673	0.06	0.02
76	BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.06	0.01
77	Engel & Voelkers Lake Charles (I001134)	2.5	997,000	398,800	0.05	0.08
78	Jeff Gossen (I000001)	2.0	934,000	467,000	0.04	0.08
79	Platinum Realty (I001092)	2.0	926,900	463,450	0.04	0.08
80	Old South Realty (I000083)	2.0	422,200	211,100	0.04	0.04
81	Darby & Associates (I000077)	2.0	397,750	198,875	0.04	0.03
82	The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.04	0.03
83	Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.04	0.03
84	PROREE, LLC (I001150)	2.0	334,000	167,000	0.04	0.03
85	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.04	0.03
86	Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.04	0.02
87	Realty One, Inc. (I000070)	2.0	169,900	84,950	0.04	0.01
88	Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.02	0.03
89	MPW Properties (I001205)	1.0	367,000	367,000	0.02	0.03
90	Point Group Realty (I001241)	1.0	270,500	270,500	0.02	0.02
91	Broussard Realty & Appraisal (I001000)	1.0	255,000	255,000	0.02	0.02
92	Pennant Real Estate (I001209)	1.0	242,500	242,500	0.02	0.02
93	The George Group, LLC (I001215)	1.0	229,500	229,500	0.02	0.02
94	Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.02	0.02
95	Hebert Properties (I000216)	1.0	172,000	172,000	0.02	0.01
96	1 Percent Lists (I001232)	1.0	170,000	170,000	0.02	0.01
97	Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.02	0.01

10/8/2018

Market Penetration/Saturation

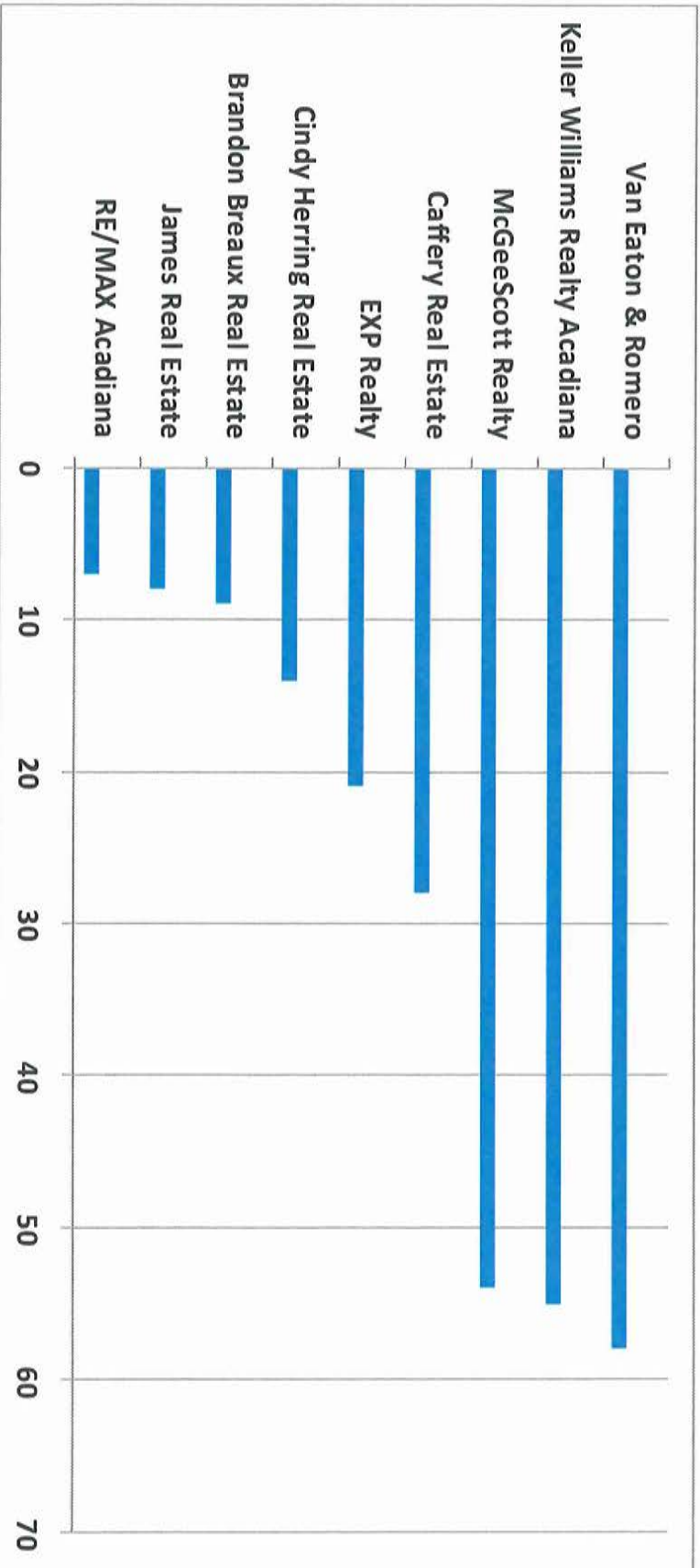
98 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.02	0.01
99 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.02	0.01
100 Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.02	0.01
101 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.02	0.01
102 RE/MAX Rice Realty (I001103)	1.0	133,500	133,500	0.02	0.01
103 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.02	0.01
104 New Investors Inc (I000935)	1.0	115,000	115,000	0.02	0.01
105 Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.02	0.01
106 Roberson Realty (I001122)	1.0	98,400	98,400	0.02	0.01
107 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.02	0.01
108 Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.02	0.01
109 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.02	0.00
110 PrimeVue (I001127)	1.0	52,000	52,000	0.02	0.00
111 Credeur Properties (I000095)	1.0	40,000	40,000	0.02	0.00
112 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.02	0.00
113 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.01	0.01
Totals:	5256.0	1,177,628,575.94	224,054.14	100%	100%

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A LATTER & BLUM COMPANY ERA

Closed Single Family Listing Sides – Iberia Parish January – September 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, October 8, 2018 11:13:34 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

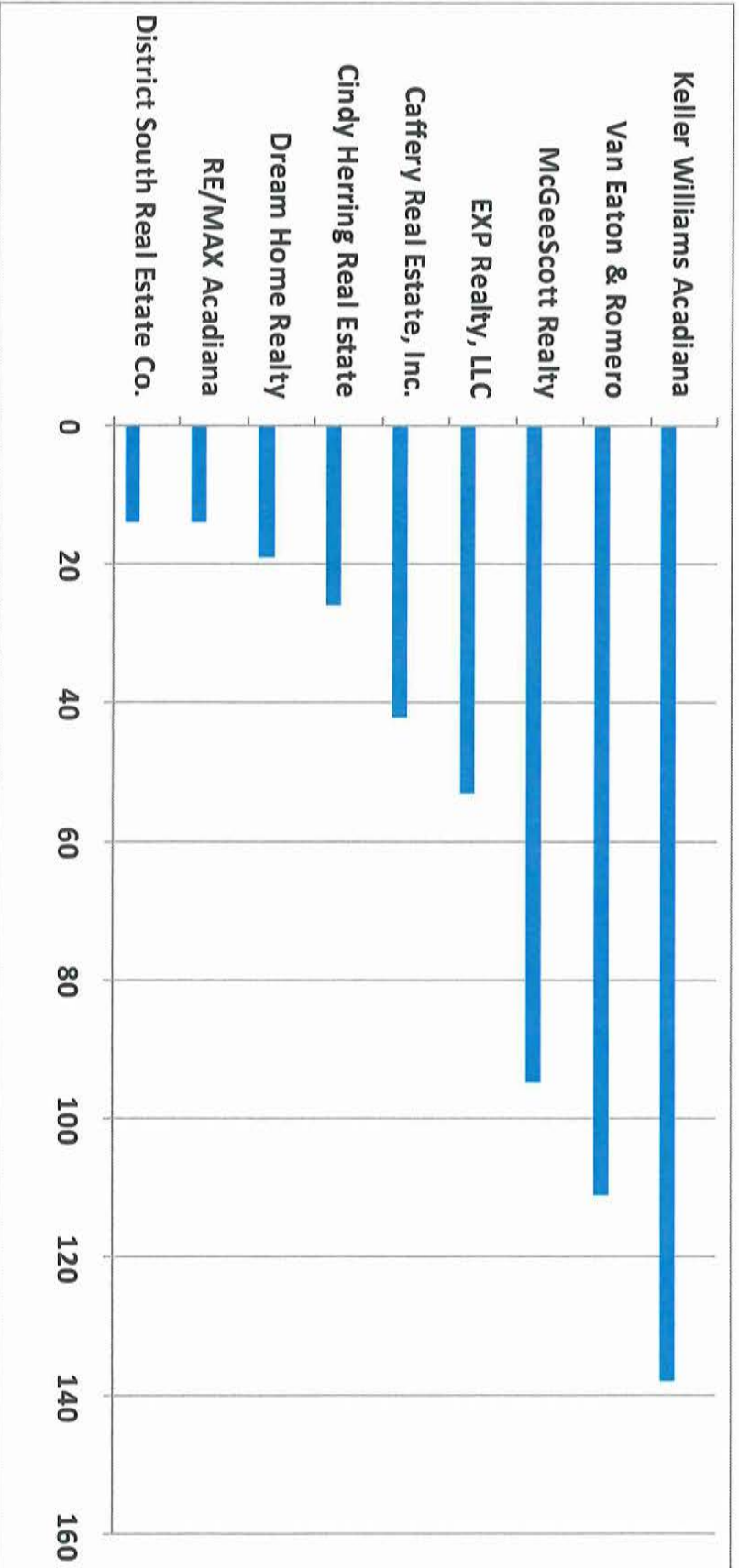
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	58.0	8,816,062	152,001	19.08	20.46
2	Keller Williams Realty Acadiana (I000906)	55.0	8,875,078	161,365	18.09	20.60
3	McGeeScott Realty (I001196)	54.0	8,276,500	153,269	17.76	19.21
4	Caffery Real Estate, Inc. (I000915)	28.0	2,712,750	96,884	9.21	6.30
5	EXP Realty, LLC (exprealty)	21.0	3,290,400	156,686	6.91	7.64
6	Cindy Herring Real Estate (I001038)	14.0	2,248,500	160,607	4.61	5.22
7	Brandon E. Breaux Real Estate (I000979)	9.0	827,700	91,967	2.96	1.92
8	James Real Estate (I000925)	8.0	930,499	116,312	2.63	2.16
9	RE/MAX Acadiana (I000020)	7.0	944,275	134,896	2.30	2.19
10	Century 21 Action Realty (I001065)	7.0	887,850	126,836	2.30	2.06
11	New Investors Inc (I000935)	5.0	321,850	64,370	1.64	0.75
12	District South Real Estate Co. (I001224)	4.0	428,400	107,100	1.32	0.99
13	Dream Home Realty, LLC (I001181)	4.0	271,000	67,750	1.32	0.63
14	Keaty Real Estate Company (I000932)	3.0	830,000	276,667	0.99	1.93
15	Real Estate de Louisiane (I000040)	3.0	554,800	184,933	0.99	1.29
16	Savvy Team Realty, LLC (I001123)	3.0	157,900	52,633	0.99	0.37
17	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	0.99	0.34
18	Southern Lifestyle Realty, LLC (I001043)	2.0	593,000	296,500	0.66	1.38
19	ReHive, LLC (I001228)	2.0	333,000	166,500	0.66	0.77
20	Atlas Realty of Acadiana (I001119)	2.0	233,000	116,500	0.66	0.54
21	Majestic Realty & Investments LLC (I001173)	2.0	192,900	96,450	0.66	0.45
22	Lamplighter Realty, LLC (I001186)	1.0	169,000	169,000	0.33	0.39
23	Engel & Voelkers Lafayette (I000944)	1.0	168,000	168,000	0.33	0.39
24	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.33	0.38
25	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.33	0.35
26	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.33	0.32
27	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.33	0.31
28	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.33	0.28
29	Dwight W. Andrus Real Est, LLC (I000004)	1.0	85,000	85,000	0.33	0.20
30	Bob Beyt Properties (I000928)	1.0	60,000	60,000	0.33	0.14
31	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	0.33	0.07
Totals:		304.0	43,090,864.00	141,746.26	100%	100%

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A LATTER & BLUM COMPANY 

Closed Single Family Listing or Selling Sides - Iberia Parish January – September 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, October 8, 2018 11:17:08 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	137.5	21,353,019	155,295	22.62	24.78
2	Van Eaton & Romero (I001163)	111.0	16,262,811	146,512	18.26	18.87
3	McGeeScott Realty (I001196)	95.0	15,640,250	164,634	15.62	18.15
4	EXP Realty, LLC (exprealty)	53.0	7,720,250	145,665	8.72	8.96
5	Caffery Real Estate, Inc. (I000915)	42.0	4,137,150	98,504	6.91	4.80
6	Cindy Herring Real Estate (I001038)	26.0	3,556,875	136,803	4.28	4.13
7	Dream Home Realty, LLC (I001181)	19.0	1,736,299	91,384	3.12	2.01
8	RE/MAX Acadiana (I000020)	14.0	1,844,975	131,784	2.30	2.14
9	District South Real Estate Co. (I001224)	13.5	1,521,200	112,681	2.22	1.77
10	James Real Estate (I000925)	12.0	2,292,999	191,083	1.97	2.66
11	Keaty Real Estate Company (I000932)	12.0	2,093,500	174,458	1.97	2.43
12	Brandon E. Breaux Real Estate (I000979)	12.0	1,020,800	85,067	1.97	1.18
13	Century 21 Action Realty (I001065)	9.0	1,138,850	126,539	1.48	1.32
14	New Investors Inc (I000935)	6.0	386,850	64,475	0.99	0.45
15	Better Homes, Ranches & Properties (I001016)	4.0	433,900	108,475	0.66	0.50
16	Majestic Realty & Investments LLC (I001173)	4.0	366,900	91,725	0.66	0.43
17	Real Estate de Louisiane (I000040)	3.0	554,800	184,933	0.49	0.64
18	Atlas Realty of Acadiana (I001119)	3.0	418,000	139,333	0.49	0.49
19	Non-Mbr Office/Seller (I90001)	3.0	212,500	70,833	0.49	0.25
20	Savvy Team Realty, LLC (I001123)	3.0	157,900	52,633	0.49	0.18
21	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	0.49	0.17
22	Southern Lifestyle Realty, LLC (I001043)	2.0	593,000	296,500	0.33	0.69
23	Thomson Real Estate (I000967)	2.0	479,000	239,500	0.33	0.56
24	ReHive, LLC (I001228)	2.0	333,000	166,500	0.33	0.39
25	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	0.33	0.07
26	1 Percent Lists (I001232)	1.0	200,000	200,000	0.16	0.23
27	Real Broker, LLC (I001229)	1.0	185,000	185,000	0.16	0.21
28	Lamplighter Realty, LLC (I001186)	1.0	169,000	169,000	0.16	0.20
29	Engel & Voelkers Lafayette (I000944)	1.0	168,000	168,000	0.16	0.19
30	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.16	0.17
31	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.16	0.16
32	Legacy Real Estate Services (I000955)	1.0	139,200	139,200	0.16	0.16
33	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.16	0.15
34	Goldie Locks Realty LLC (I001197)	1.0	129,900	129,900	0.16	0.15
35	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.16	0.14
36	Dwight W. Andrus Real Est, LLC (I000004)	1.0	85,000	85,000	0.16	0.10
37	Bob Beyt Properties (I000928)	1.0	60,000	60,000	0.16	0.07
38	Duncan Realty Professionals, LLC (I001217)	1.0	20,000	20,000	0.16	0.02
39	Frontline Real Estate Group (I001148)	1.0	17,500	17,500	0.16	0.02
40	Thibodeaux Reed Realty, LLC (I001190)	1.0	5,000	5,000	0.16	0.01

Totals:

608.0 86,181,728.00 141,746.26 100% 100%

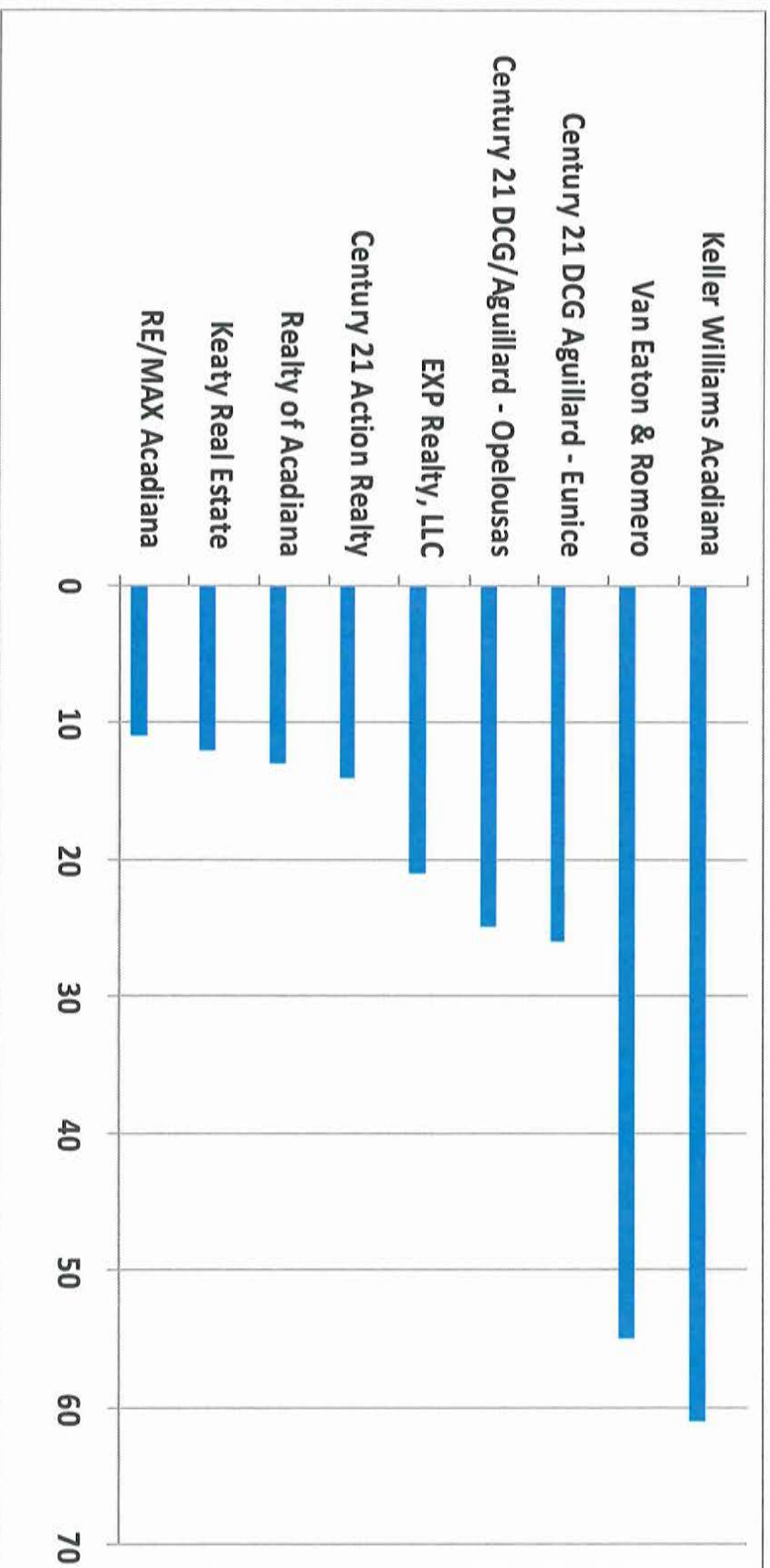
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A LATTER & BLUM COMPANY



Closed Single Family Listing Sides – St. Landry Parish January – September 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, October 8, 2018 11:21:47 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	61.0	8,298,829	136,046	18.60	19.98
2	Van Eaton & Romero (I001163)	55.0	8,807,150	160,130	16.77	21.20
3	Century 21 DCG/Aguillard-Eunice (I001063)	26.0	2,172,701	83,565	7.93	5.23
4	Century 21 DCG/Aguillard-Opel (I000987)	25.0	2,641,450	105,658	7.62	6.36
5	EXP Realty, LLC (exprealty)	21.0	3,393,700	161,605	6.40	8.17
6	Century 21 Action Realty (I001065)	14.0	1,281,004	91,500	4.27	3.08
7	Realty of Acadiana, LLC (I001193)	13.0	584,251	44,942	3.96	1.41
8	Keaty Real Estate Company (I000932)	12.0	2,280,500	190,042	3.66	5.49
9	RE/MAX Acadiana (I000020)	11.0	1,597,500	145,227	3.35	3.85
10	RE/MAX Rice Realty (I001103)	10.0	1,253,500	125,350	3.05	3.02
11	Roberson Realty (I001122)	7.0	531,000	75,857	2.13	1.28
12	Robins Real Estate, LLC (I001120)	6.0	822,500	137,083	1.83	1.98
13	Gauthier Real Estate, Inc. (I000036)	5.0	512,400	102,480	1.52	1.23
14	Cajun Real Estate (I000975)	5.0	343,600	68,720	1.52	0.83
15	ReHive, LLC (I001228)	4.0	793,997	198,499	1.22	1.91
16	Brandon E. Breaux Real Estate (I000979)	4.0	170,520	42,630	1.22	0.41
17	District South Real Estate Co. (I001224)	3.0	576,110	192,037	0.91	1.39
18	HUNCO Real Estate (I001141)	3.0	438,000	146,000	0.91	1.05
19	Magnolia Real Estate & Construction (I000080)	3.0	391,500	130,500	0.91	0.94
20	Hargroder Real Estate Group (I001199)	3.0	368,000	122,667	0.91	0.89
21	Mirian Real Estate (I000081)	3.0	361,000	120,333	0.91	0.87
22	Dream Home Realty, LLC (I001181)	3.0	263,000	87,667	0.91	0.63
23	RealHome Services & Solutions (I001124)	3.0	126,922	42,307	0.91	0.31
24	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	0.91	0.27
25	M & R Properties (I000099)	2.0	357,336	178,668	0.61	0.86
26	Parish Realty Acadiana (I001178)	2.0	317,000	158,500	0.61	0.76
27	Christe Dailey Realty (I000917)	2.0	249,000	124,500	0.61	0.60
28	McGinn Real Estate Agency (I000911)	2.0	81,500	40,750	0.61	0.20
29	Sam Robertson Real Estate Co (I000214)	2.0	66,000	33,000	0.61	0.16
30	Trahan Real Estate Group (I001137)	1.0	540,000	540,000	0.30	1.30
31	Choice Realty (I000991)	1.0	310,000	310,000	0.30	0.75
32	Real Broker, LLC (I001229)	1.0	197,000	197,000	0.30	0.47
33	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	0.30	0.45
34	Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.30	0.40
35	NextHome Cutting Edge Realty (I001236)	1.0	145,000	145,000	0.30	0.35
36	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.30	0.34
37	Goldie Locks Realty LLC (I001197)	1.0	139,900	139,900	0.30	0.34
38	Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.30	0.29
39	Cindy Herring Real Estate (I001038)	1.0	110,000	110,000	0.30	0.26
40	Atlas Realty of Acadiana (I001119)	1.0	105,000	105,000	0.30	0.25

10/8/2018

Market Penetration/Saturation

41 Red Door Realty Acadiana (I001187)	1.0	82,900	82,900	0.30	0.20
42 Engel & Voelkers Lafayette (I000944)	1.0	82,500	82,500	0.30	0.20
43 Rhodes Realty, LLC (I001240)	1.0	13,000	13,000	0.30	0.03
44 Champs Real Estate & Prop. Mgt (I001156)	1.0	10,000	10,000	0.30	0.02
Totals:	328.0	41,536,469.26	126,635.58	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



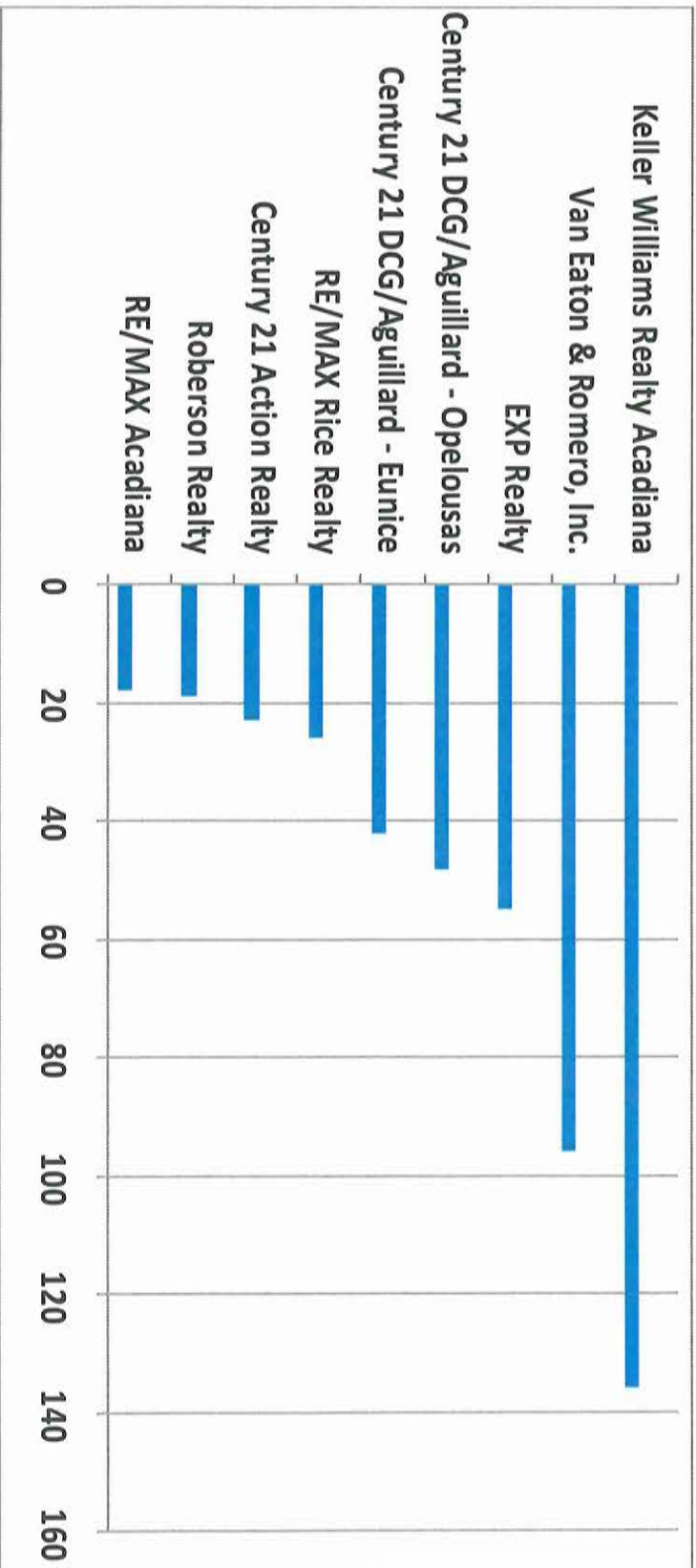
A LATTER & BLUM COMPANY



Closed Single Family Listing or Selling Sides -

St. Landry Parish

January – September 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, October 8, 2018 11:25:46 AM

Date Range: 1/1/2018 to 9/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	135.5	18,777,776	138,581	20.66	22.60
2	Van Eaton & Romero (I001163)	96.0	15,050,720	156,778	14.63	18.12
3	EXP Realty, LLC (exprealty)	55.0	7,622,600	138,593	8.38	9.18
4	Century 21 DCG/Aguillard-Opel (I000987)	48.0	4,890,292	101,881	7.32	5.89
5	Century 21 DCG/Aguillard-Eunice (I001063)	42.0	3,514,501	83,679	6.40	4.23
6	RE/MAX Rice Realty (I001103)	26.0	3,056,400	117,554	3.96	3.68
7	Century 21 Action Realty (I001065)	23.0	1,636,209	71,140	3.51	1.97
8	Roberson Realty (I001122)	19.0	1,464,480	77,078	2.90	1.76
9	RE/MAX Acadiana (I000020)	18.0	2,363,000	131,278	2.74	2.84
10	Keaty Real Estate Company (I000932)	14.0	3,088,500	220,607	2.13	3.72
11	Realty of Acadiana, LLC (I001193)	14.0	612,251	43,732	2.13	0.74
12	Non-Mbr Office/Seller (I90001)	12.0	1,165,860	97,155	1.83	1.40
13	District South Real Estate Co. (I001224)	10.0	1,723,010	172,301	1.52	2.07
14	Parish Realty Acadiana (I001178)	10.0	1,307,900	130,790	1.52	1.57
15	Robins Real Estate, LLC (I001120)	8.0	1,302,500	162,812	1.22	1.57
16	Gauthier Real Estate, Inc. (I000036)	7.0	649,900	92,843	1.07	0.78
17	Cajun Real Estate (I000975)	7.0	531,600	75,943	1.07	0.64
18	Dream Home Realty, LLC (I001181)	7.0	525,000	75,000	1.07	0.63
19	Hargroder Real Estate Group (I001199)	6.0	1,142,338	190,390	0.91	1.38
20	ReHive, LLC (I001228)	5.0	953,996	190,799	0.76	1.15
21	Christe Dailey Realty (I000917)	5.0	899,230	179,846	0.76	1.08
22	HUNCO Real Estate (I001141)	5.0	835,999	167,200	0.76	1.01
23	Red Door Realty Acadiana (I001187)	5.0	543,800	108,760	0.76	0.65
24	Brandon E. Breaux Real Estate (I000979)	5.0	213,520	42,704	0.76	0.26
25	NextHome Cutting Edge Realty (I001236)	4.0	633,000	158,250	0.61	0.76
26	Mirian Real Estate (I000081)	4.0	615,999	154,000	0.61	0.74
27	Magnolia Real Estate & Construction (I000080)	4.0	555,500	138,875	0.61	0.67
28	Real Broker, LLC (I001229)	4.0	490,000	122,500	0.61	0.59
29	Sam Robertson Real Estate Co (I000214)	4.0	131,500	32,875	0.61	0.16
30	McGinn Real Estate Agency (I000911)	3.5	132,250	37,786	0.53	0.16
31	Dwight W. Andrus Real Est, LLC (I000004)	3.0	840,000	280,000	0.46	1.01
32	Sky Universal Realty LLC (I001194)	3.0	348,000	116,000	0.46	0.42
33	Guidry & Co. Real Estate, Inc. (I000109)	3.0	317,500	105,833	0.46	0.38
34	Better Homes, Ranches & Properties (I001016)	3.0	295,050	98,350	0.46	0.36
35	RealHome Services & Solutions (I001124)	3.0	126,922	42,307	0.46	0.15
36	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	0.46	0.13
37	Goldie Locks Realty LLC (I001197)	2.0	414,900	207,450	0.30	0.50
38	M & R Properties (I000099)	2.0	357,336	178,668	0.30	0.43
39	Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.30	0.29
40	Engel & Voelkers Lafayette (I000944)	2.0	232,000	116,000	0.30	0.28

10/8/2018

Market Penetration/Saturation

41 Cindy Herring Real Estate (I001038)	2.0	220,000	110,000	0.30	0.26
42 Atlas Realty of Acadiana (I001119)	2.0	190,000	95,000	0.30	0.23
43 Frontline Real Estate Group (I001148)	2.0	164,000	82,000	0.30	0.20
44 Trahan Real Estate Group (I001137)	1.0	540,000	540,000	0.15	0.65
45 A.L.C. Real Estate (I000016)	1.0	318,000	318,000	0.15	0.38
46 Choice Realty (I000991)	1.0	310,000	310,000	0.15	0.37
47 PROREE, LLC (I001150)	1.0	220,000	220,000	0.15	0.26
48 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.15	0.24
49 Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.15	0.20
50 Cachet Real Estate, LLC (I001111)	1.0	162,000	162,000	0.15	0.20
51 Bon Aimee Realty (I001189)	1.0	140,000	140,000	0.15	0.17
52 Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.15	0.17
53 David Landry Real Estate, LLC (I001066)	1.0	123,000	123,000	0.15	0.15
54 Engel & Voelkers Lake Charles (I001134)	1.0	100,000	100,000	0.15	0.12
55 Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.15	0.11
56 RE/MAX Excellence (I001244)	1.0	70,000	70,000	0.15	0.08
57 Williams Realty Group (I000977)	1.0	65,000	65,000	0.15	0.08
58 Duncan Realty Professionals, LLC (I001217)	1.0	62,700	62,700	0.15	0.08
59 Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.15	0.06
60 Rhodes Realty, LLC (I001240)	1.0	13,000	13,000	0.15	0.02
61 Champs Real Estate & Prop. Mgt (I001156)	1.0	10,000	10,000	0.15	0.01
Totals:	656.0	83,072,938.52	126,635.58	100%	100%

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